

S. No	RFP Ref Page no	RFP Clause no	Existing clause Details	Clarification Sought	SBCIAP Response
1	13	9	# 100 % on OEM licenses subscription and hardware amc cost will be paid on yoy in advance. The bidder support cost will be paid in quarterly arrears on per annum basis.	Payment would be made 100% in advance at the beginning of each quarter after submission of undisputed invoices.	SBCIAP will pay 100% advance which are covered back to back with OEM. Items covered under Vendors warranty will be paid quarterly in arrears
2	8	3.Eligibility Criteria	The Bidder should be profitable organization (on the basis of PAT) for at least 3 out of last 5 financial years.	Audited Financial Statements (e.g. Profit & Loss A/c and Balance Sheet of the three years out of the immediately preceding last 5 financial years	Balancesheet details may be provided