

### Directors' Report for the year 2015-16

To,

The Members.

Your Directors have pleasure in presenting the 11th Annual Report together with the Profit and Loss Account for the year ended 31st March 2016 and the Balance Sheet as on that date.

### **Performance Highlights**

(Rs. in crores)

Year ended March 31	2015	2016
Operating Results		
Gross Income	114.02	161.00
Profit before provisions, Depreciation, Interest and Tax	2.22	5.99
Provisions	2.24	0.87
Depreciation	17.55	20.23
Interest	-	0.46
Profit/(Loss) before tax	(17.57)	(15.57)
Profit/(Loss) after tax	(17.55)	(15.01)
Financial Position		
Equity Share Capital	96.88	96.88
Reserves	34.10	19.09
Debt Funds	-	-
Other Selected Data		
Earnings per share (Rs.)	(2.62)	(1.55)
Return on Equity (%)	(13.40)	(12.94)
Dividend per share (Rs.)	-	-
Book Value per share (Rs.)	14.71	11.97

#### 1. **Market Environment:**

FY 15-16 has turned out to be a difficult year for investors with corporate performance failing markets expectation. The momentum started to fade after the announcement of the budget in Feb 2015 as the actual earnings trajectory turned out to be flat-to-negative contrasting the 10-15% projections outlined by consensus estimates at the start of the year. The compromised and complicated political tussle took their toll as critical bills like GST Bill failing to go past the parliamentary test.

The S&P BSE Sensex ended 9.36% lower at 25,341.86 levels, while the Nifty 50 closed 8.86% lower at 7,738.40 compared to their respective closing figures as on 31st March, 2015. Commodity prices saw a sharp decline as the Bloomberg CRB Index lost steam from mid-May's 430 to almost 370 in mid-December before recovering back to 402 levels in March. Among commodities, Crude oil witnessed a sharp decline in prices from US\$ 60 per barrel in June to US\$ 27 per barrel mid Jan 2016. Due to production freeze agreed upon by Saudi Arabia and Russia, Crude oil since recovered to US\$ 41 per barrel from its previous low in mid January.

FIIs have net sold Rs.-14,172 crores in India in the last fiscal with most of the sell-off timed in August when an unexpected Chinese de-valuation took place. Amidst the gloom, the silver lining was the continuous support provided by DIIs, coupled with participation by retail investors through mutual funds. During the year, DIIs have net bought Rs.80,416.3 crores largely aided by continuous inflows from domestic investors.

The Reserve Bank of India Governor, Raghuram Rajan, slashed interest rates by 75 bps during the fiscal year as its inflation targeting policies started yielding results leading to an accommodative policy stance from the Central Bank. Consumer prices in India increased by 5.18% YoY in February of 2016, against 5.69% in January while remaining below market expectations and below market expectations of 5.6%.

We submit below a brief summary of the financial highlights for the FY 2015-16:

(Rs. in Cr)

Particulars	2015-16	2014-15
Total Income	161.00	114.02
Expenses	176.39	131.30
Profit Before Tax	(15.57)	(17.57)
Profit after Tax	(15.01)	(17.55)

### 2. Operations:

### i) Institutional Broking:

The cash turnover in the Institutional broking fell by 3% to Rs 15,305 crores from Rs 15,770 crores in the previous year leading to 12bps fall in the domestic market share.

Market Vol	ume Rs. Cr	Inst. Eq Vo	lume Rs. Cr	Market Share (%)	
(April- Mar) YTD		(April- N	/lar) YTD	iviai ket 3i iai e (%)	
2014-15	2015-16	2014-15	2015-16	FY 15	FY 16
8,33,188	8,64,642	15,770	15,305	1.89%	1.77%

The Institutional vertical achieved an annual revenue of Rs 16.88 crores against 15.57 crores in F.Y 2014-15. The YoY growth achieved was +8.4%. The slow growth was due to poor performance of the benchmark indices & sell-off by FIIs. The drop in market share was due to SBI Group cash turnover registering a degrowth of 9% YoY. While the overall market share fell by 12bps, the SBI group contributed to a market share fall of 14bps while the non SBI portion rose by 2bps.

The share of SBI group entities in total Institutional revenues slipped from 38.4% (Rs 6.48 crores) in 2014-15 to 34.8% (Rs 5.42 crores) in 2015-16. The fall was partly made good by non-SBI institutional clients, which grew by 4.4% YoY to Rs 7.74 crores. Moreover, the income from investment banking, research income and other fees rose 131% YoY to Rs 4.52 crores largely through contributions from soft dollars, IPOs and other fee-based activities.

### ii) Retail Broking:

- Retail Broking income increased from Rs 57.12 crores to Rs 68.84 crores (+20 % YOY) during 2015-16 including collection of Rs 6.12 crores of prepaid subscription under special basket products. The budget achievement was 86 % despite poor market conditions.
- 2. The mobile app versions of the trading platform was well accepted by our clients with more than 100,000+ app downloads. Our app download number is at par with that of the industry leaders like ICICI Securities and HDFC Securities.
- 3. Currently over 30% of all online trading transactions takes place through our mobile applications.
- 4. Retail broking volumes registered an increase in market share from 0.88% in March'15 to 2.24% in March'16 in the cash market (CM) segment with annual client traded volumes going up by 46% from Rs.27,556 crores during 2014-15 to Rs.40,343 crores during 2015-16.



#### iii) **Debt Vertical:**

Particulars	FY 2014-15	FY 2015-16
Revenue	66.11 Lakhs	1.21 Cr.
Prime Ranking	18	9
Bloomberg Ranking	14	2

#### iv) Sales & Distribution:

- Sales & Distribution top line jumped from Rs.20.69 crores to Rs.37.71 crores (+82 % YoY) during 2015-16 with annual budget achievement of 107%. Excellent performance witnessed under 7 tax free issues, 4 IPOs and also by the newly launched asset sales verticals for SBI Home Loan & Car Loan. The company sourced Rs.3,524 crores in HL and Rs.708 crores in car Ioan for SBI till 31st March'16.
- 2. SSL achieved No. 1 position under issue ranking in 5 Tax Free Bonds issuances, number 2 ranking in one and number 3 ranking in another.
- Despite tough market conditions, SSL achieved the following share of total 3. procurements in the IPOs during 2015-16.

Issuer Company	SSL Share of Procurement (%)
Prabhat Dairy	34%
Navkar Corporation	23%
Precision Camshaft	17%
Infibeam	15%

#### Back Office: v)

### **Demat Accounts**

- SSL crossed an important benchmark of 1 million client accounts during Jan'16 with client base reaching 1,078,349 accounts as on 31.03.2016.
- 2. On a base of 765,869 on 31.03.2015, SSL added 312,480 new accounts till 31.03.2016 to cross 1 million client base landmark during the year.
- 3. SSL received awards from (a) CDSL for becoming largest DP of CDSL and (b) NSDL for "Top Performer Active Accounts - Rising DPs" during 2015-16.

#### 3. Financial Results:

Total income during the year stood at Rs.160.82 crores, showing a 41% increase amounting to Rs.46.81 crores over the previous year. Total expenses during the same period rose by 36% amounting to Rs.46.46 crores. The PBT for the year was negative at Rs.15.57 crores against Rs.17.57 crores in FY 15 on an increased depreciation of Rs.2.68 crores during the year.

Despite the investments made in the current year to set-up new business verticals and the continued expenditure incurred to scale up trading platform, your company was able to increase its annual earnings by 41% YoY and generated sizeable cash profit after making an increased provision to Rs.2.75 crores under PLVP and an additional of Rs.1.30 crores under statutory bonus consequent to the amendment to the Payment of Bonus (Amendment) Act, 2015.

Your Company expects to continue to generate higher earnings in the coming years. Large increases in manpower and other expenses are not envisaged in the next Financial Year as most scale up activities on capacity additions have been already done during the last two Financial Years. Additionally, the large depreciation charges on account of capex incurred prior to 2013-14, will start reducing from 2016-17 adding to Company's bottomline in the years to come.

### 4. Share Capital:

The present Authorized Share capital of the Company is Rs. 100,00,00,000 divided into 10,00,00,000 Equity Shares of Rs. 10/- each. The present Issued, Subscribed and paid-up Share Capital of the Company is Rs. 96,87,50,000 divided into 9,68,75,000 Equity Shares of Rs.10 each.

During the financial year ended on March 31, 2016 the Company has not issued any securities.

### 5. Dividend:

No dividend is proposed, as the Company has not earned any profit during the year under review.

### 6. Transfer to Reserves:

The Company have not transferred any amount to General Reserve in FY 15-16, as the company has incurred a loss of Rs. 15 Cr (Loss After Tax) during the year.

### 7. Personnel:

The company continues to emphasize on human capital as the most valuable asset. Accordingly, we are building people related processes and policies to attract and retain the best talent in the industry. As on 31st March 2016, the strength of SSL's workforce was 1,377 as compared to 1,056 for the previous year's close. Performance evaluation, productivity of each individual and emphasis on continuous learning and Development is the base on which we are building the human capital for today and for years to come.

Your Company has put in place a policy for prevention of sexual harassment as per "Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013."

There are no cases filed in the Financial Year 2015 -16, under the Policy on Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) for the Company.

### 8. Deposits:

The Company has not accepted any deposits from the public, during the period under review.

# 9. Conservation of Energy and Technology Absorption & Foreign Exchange Earnings and Outgo:

Particulars of Foreign Currency earnings and outgo during the year are given in the Notes 28 & 29 to the Accounts forming part of the Annual Accounts.

Since the Company does not own any manufacturing facility, the other particulars relating to conservation of Energy and Technology Absorption stipulated in the Companies (Accounts) Rules, 2014 are not applicable.

### 10. Particulars of Employees:

Your Company does not fall in criteria prescribed under section 197(12) of the Companies Act, 2013, read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 required the statement containing particulars of employees as required forms part of report.

### 11. Extract of Annual Return:

The details forming part of the extract of the Annual Return in Form MGT-9 is annexed herewith as "Annexure A".



#### 12. Meetings of the Board:

The Board meets at regular intervals and the intervening gap between the meetings during the year 2015-16 was within the period prescribed under the Companies Act, 2013. The notice of the Board Meeting was given well in advance to all Directors.

Four Board Meetings were held during the Financial Year. The Board met on April 27, 2015, July 31, 2015, October 21, 2015 & January 15, 2016.

#### 13. **Internal Audit & Limited Review of Quarterly Accounts:**

Your Company has appointed an independent firm of Chartered Accountants, M/s., Kirtane & Pandit Chartered Accountants., as Internal Auditors. Internal Audit is focused on independently evaluating the adequacy of internal controls, ensuring adherence to operating guidelines and Regulatory and Legal requirements. The quarterly results are also subjected to a limited review by the Statutory Auditors.

#### 14. **Directors:**

During the year under review, the following changes took place in the Board of Directors of the Company:-

- Shri Sanjiva Kishore Prasad (DIN 07021913) resigned as the Whole-time Director 1) & Chief Financial Officer of the Company with effect from 21st October, 2015 consequent to his transfer to SBI Life Insurance Company Ltd.
- Shri Sarbeswar Lenka (DIN No. 07306325) was appointed as the Whole-Time 2) Director & Chief Financial Officer of the Company with effect from 22nd October, 2015.
- 3) Shri P.K. Gupta (DIN 02895343) was appointed as the Chairman & Additional Director of the Company w.e.f. 20th July, 2015 and resigned with effect from 2nd November, 2015 consequent to his resignation as Managing Director & CEO of SBI Capital Markets Ltd.
- Smt. Varsha Purandare, (DIN 05288076) Managing Director & CEO of SBI Capital 4) Markets Ltd. (SBICAP) appointed as Additional Director & Chairman of the Board of Directors of the Company with effect from 5th December, 2015.
- Shri B. Sriram, (DIN 02993708) resigned as a Director of the Company with effect 5) from 21st January, 2016, consequent to his being posted as the Managing Director & Group Executive (Corporate Banking Group), State Bank of India.
- Shri Abhay Chaudhari (DIN 06726836) resigned as a Director of the Company 6) with effect from 31st January, 2016 consequent to his superannuation from the service of State Bank of India with effect from 31st January, 2016.
- Shri Ashwani Bhatia (DIN 07423221) President & COO of SBI Capital Markets Ltd. 7) (SBICAP) was appointed as Additional Director of the Company with effect from 8th February, 2016.
- 8) Shri N.K. Chari (DIN 07409731) Deputy Managing Director & COO (NBG), State Bank of India appointed as Nominee Director of the Company with effect from 15th February, 2016 and resigned as a Director with effect from 8th July, 2016 consequent to his appointment as Managing Director, State Bank of Mysore.
- 9) Shri Prashant Kumar (DIN 07562475) Deputy Managing Director & COO, State Bank of India appointed as Nominee Director of the Company with effect from 21st July, 2016.

In accordance with the provisions of the Companies Act, 2013 Directors, Shri Ashwani Bhatia and Smt. Varsha Purandare holds office up to the date of the 11th Annual General Meeting. The Company has received Notice from a member under section 160 of the Companies Act, 2013 proposing their candidate for the office of Director liable to retire by rotation.

Shri Ashwani Bhatia and Smt. Varsha Purandare, Directors have conveyed their consent for being appointed as Directors liable to retire by rotation.

Shri H N Varma ((DIN 02284921), Director retires by rotation at the 11th Annual General Meeting of the Company and being eligible, offers himself for re-appointment.

The Board extended a welcome to Directors, Shri Sarbeswar Lenka, Smt Varsha Purandare, Shri. Ashwani Bhatia and Shri Prashant Kumar to the Board and placed on record its deep appreciation to Directors, Shri Sanjiva Kishore Prasad, Shri B Sriram and Shri Abhay Chaudhari, Shri. N K Chari for their valuable contributions during their tenure as Directors of the Company.

### 15. Key Managerial Personnel (KMPs):

The Board, at its meeting held on October 21, 2015, inter alia considered and appointed Shri Sarbeswar Lenka (Whole-Time Director & Chief Financial Officer) of the Company with effect from 22nd October, 2015 as the Key Managerial Personnel (KMP) of the Company pursuant to the provisions of Section 203 of the Companies Act, 2013 read with Rule 8 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

### 16. Declaration by Independent Directors:

A statement of declaration in terms of Section 149(6) of the Companies Act 2013 was received from the Independent Directors that they have met the criteria of Independence as provided in section 149(6) and 149(7) of the 2013 Act.

# 17. Policy on appointment & Remuneration of Directors, KMPs and senior management personnel:

The Nomination and Remuneration Policy of the Company on Appointment, Remuneration including criteria for determining qualifications, positive attributes, independence of Directors and other matters of Directors, KMPs and Senior Management Personnel is appended as "Annexure 'B'.

### 18. Comments on Auditors Report & Secretarial Audit Report:

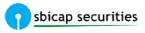
There are no qualifications, reservations or adverse remarks or disclaimers made by M/s. Sorab S. Engineer & Co., Statutory Auditors, M/s. Kirtane & Pandit., Internal Auditors and M/s. D.A. Kamat & Co., Company Secretaries, in their Report.

# 19. Particulars of Contracts or Arrangements with Related Parties referred to in section 188(1):

All contracts, arrangements entered into with related parties during financial year 2015-16 are in the ordinary course of business and at arm's length basis. The details required under Section 188 (1) of the Companies Act, 2013 have been disclosed in Note 34 of Notes to Accounts annexed to Financial Statements for the year ended March 31, 2016. Further, detailed transaction with Related Party given in **Annexure** "C".

### 20. Particulars of loans, guarantees or investments under Section 186:

The Company has not given any loan, guarantee or made investment during the period under review.



#### 21. Risk Management Policy:

The Company has adopted a Risk Management Policy duly approved by the Board. Accordingly, the Company manages the key risks critical to the Company's operations such as operational risk, concentration risk, compliance risk, reputation and strategic risk. Major Risks identified are systematically addressed through mitigating actions on a continuing basis. These are also discussed at the Meetings of the Risk Management Committee of the Board at regular intervals.

#### 22. **Constitution of Audit Committee:**

As per Section 177 of the Companies Act, 2013, the Audit Committee of the Board was re-constituted on 7th January, 2015. At present Audit Committee consists of three members, of which two are Independent Directors and one Non Executive Director. The Audit Committee met 8 times during the year under review.

#### 23. **Corporate Social Responsibility:**

The Company has constituted a Corporate Social Responsibility (CSR) Committee of the Board in accordance with Section 135 of the Companies Act, 2013 comprising of Directors, Shri. Mahesh Prasad Mehrotra, Shri V.G. Kannan, Shri Varsha Purandare, Shri Ashwani Bhatia, Shri Mani Palvesan and Shri Sarbeswar Lenka. Shri. Mahesh Prasad Mehrotra, Independent Director has been appointed the Chairman of the Corporate Social Responsibility Committee.

The CSR Policy is also uploaded on the Website of the Company. Your Company does not fall in the criteria given under Section 135 of the Companies Act, 2013 The CSR Policy has been appended herewith as "Annexure D".

#### 24. Annual Evaluation by the Board:

The evaluation framework as per Section 178(2) of the Companies Act, 2013 and as per Rule 8(4) of the Companies (Accounts) Rules, 2014 was approved by the Nomination and Remuneration Committee of the Board and by the Board of Directors of the Company. The Evaluation involves Board Evaluation, Evaluation of Board Level Committees, Self -Evaluation and also Chairman's Evaluation by the Board. A member of the Board shall not participate in the discussion of his/her evaluation.

#### 25. Comments of the Comptroller & Auditor General of India:

Comments of the Comptroller & Auditor General of India of the Companies Act, 2013 as per report dated 13th July, 2016 submitted under section 143 (6) (b) of the Companies Act, 2013 on the accounts of the Company is enclosed as "Annexure "E". The CAG has given a clean report and inter-alia advised as follows:

"On behalf of my audit nothing significant has come to my knowledge which would give rise to any comment or supplement to Statutory Auditor's Report."

#### 26. **Statutory Auditors:**

M/s. Sorab S. Engineer & Co., Chartered Accountants, were appointed as the Statutory Auditors of the Company for the financial year 2015-2016 by the Comptroller & Auditor General of India (CAG), under the provisions of Section 139(5) of the Companies Act, 2013. They will hold office till the 11th Annual General Meeting of the Company.

The CAG vide their letter dated 11/07/2016 have appointed M/s. Sorab S. Engineer & Co., Chartered Accountants, as the Statutory Auditors of the Company under the provisions of Section 139(5) of the Companies Act, 2013.

#### **27**. Secretarial Audit Report:

The Board of Directors of the Company had appointed M/s. D.A. & Co., Company Secretaries, to conduct the Secretarial Audit for the Financial Year 2015-16 and their Report on Company's Secretarial Audit is appended to this Report as "Annexure F".

### 28. Directors Responsibility Statement:

Pursuant to Section 134 of the Companies Act, 2013, the Directors confirm that:

- (a) In the preparation of the Annual Accounts, the applicable Accounting Standards have been followed along with proper explanation relating to material departures;
- (b) the Directors have selected such Accounting Policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the Financial Year and of the Profit and Loss of the Company for that period;
- (c) the Directors have taken proper and sufficient care for the maintenance of adequate Accounting records in accordance with the provisions of this Act for safeguarding the Assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) the Directors have prepared the Annual Accounts on a going concern basis; and
- (f) the Directors have devised proper systems to ensure compliance with the provisions of all applicable Laws and such systems are adequate and operating effectively.

The Directors also wish to draw the kind attention of the Shareholders to the report of the Auditors to the Shareholders issued by M/s. Sorab S. Engineer & Co., the Statutory Auditors, on the financial accounts for the year ended March 31, 2016.

### 29. Statement in respect of adequacy of Internal Financial Controls (IFC):

The Board has adopted policies and procedures for ensuring the orderly and efficient conduct of its business including adherence to the Company's policies and safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial disclosure

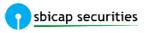
### **Acknowledgement:**

The Board of Directors would like to express its thanks to SEBI, the Company's Regulator, the National Stock Exchange of India Limited and Bombay Stock Exchange Limited, Central Depository Services (India) Limited for their advice and guidance received.

The Board is grateful to the State Bank of India and the SBICAPS family for their invaluable support and guidance to the company. The Board also records its appreciation of the unstinted support extended by all its staff members.

For and on behalf of the Board of Directors Varsha Purandare Chairman Date: 21st July, 2016

Date: 21313419, 2010



### Annexure (A) to the Director's Report

### Form No. MGT-9

### **EXTRACT OF ANNUAL RETURN** as on the financial year ended on 31st March, 2016

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

### I. REGISTRATION AND OTHER DETAILS:

CIN	U65999MH2005PLC155485
Registration Date	19/08/2005
Name of the Company	SBICAP Securities Ltd.
Category / Sub-Category of the Company	Public Company
Address of the Registered office and contact details	Marathon Futurex, Wing- A&B, 12th Floor, Mafatlal Mill Compound, N. M. Joshi Marg, Lower Parel, Mumbai- 400013
Whether listed company	No
Name, Address and Contact details of Registrar and Transfer	Datamatics Financial Services Ltd. Plot No. A/16 & 17 MIDC, Part B Cross Lane, Andheri (E), Mumbai – 400 093 Tel: 022 66712001

### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

Sr. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company (100%)
1	Broking		75,80,83,351
2	Selling & Distribution		41,39,05,951

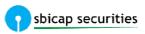
### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

Sr. No	Name and Address of the Company	CIN/GLN	HOLDING/ SUBSIDIARY/ ASSOCIATE	% of shares held	Applicable Section
1.	SBI Capital Markets	U99999MH1986PLC040298	Holding Company	100%	2(46)



IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

Category of Shareholders	No. of Share	es held at	the beginning	of the year	No. of Sh	nares hel	d at the end of	year	% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	year
(A) Promoters									
(1) Indian									
g) Individual/HUF	-	-	-	-	-	-	-	-	-
h) Central Govt.	-	-	-	-	-	-	-	-	-
i) State Govt.(s)	-	-	-	-	-	-	-	-	-
j) Bodies Corp.	96,87,49,940	-	96,87,49,940	100%	96,87,49,940	-	96,87,49,940	100%	-
k) Banks /FI	-	-	-	-	-	-	-	-	-
i) Any Other	-	-	-	-	-	-	-	-	-
Sub-total (A) (1)	96,87,49,940	-	96,87,49,940	100%	96,87,49,940	-	96,87,49,940	100%	-
(2) Foreign									
a) NRI Individuals	-	-	-	-	-	-	-	-	-
b) Other		_			_	_	_		
Individuals	-	-	-	•	-	-	-	-	-
c) Bodies Corp.	-	-	-	-	-	-	-	-	-
d) Banks/FI	-	-	-	-	-	-	-	-	-
e) Any other	-	-	-	-	-	-	-	-	-
Sub-total (A) (2)	-	-	-	-	-	-	-	-	-
Total Shareholding of Promoter (A) =	96,87,49,940	_	96,87,49,940	100%	96,87,49,940	_	96,87,49,940	100%	_
(A)(1)+(A)(2)	70,87,47,740	-	70,87,47,740	100%	70,67,47,740	-	70,87,47,740	100%	-
(B). Public Shareholding	-	-	-	-	-	-	-	-	-
1. Institutions	-	-	-	-	-	-	-	-	-
a) Mutual Funds	-	-	-	-	-	-	-	-	-
b) Banks /FI	-	-	-	-	-	-	-	-	-
c) Central Govt.	-	-	-	-	-	-	-	-	-
e) Venture Capital	_	_	_		_	_	-	_	_
funds f) Insurance					<u> </u>				
Companies	-	-	-	-	-	-	-	-	-
g) FIIs	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital	-	-	-	-	-	-	-	-	-
i) Funds Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B) (1):-									
2. Non-Institutions									
	_	_	_	_	_	_	_	_	_
a) Bodies Corp. i) Indian	-	-	-	-	-	-	-	-	-
ii) Overseas	-	-	-	-		-	-	-	-
b) Individuals	_	-	_	-	<u>-</u>	-	-	-	-
i) Individual Shareholders holding nominal share capital upto	-	-	-	-	-	-	-	-	-
Rs.1 lakh ii) Individual shareholders holding nominal share capital in excess of Rs.1 lakh	-	-	-	-	-	-	-	-	-
c) Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B) (2):-	-	-	-	-	-	-	-	-	-
Total Public Shareholding (B)=(B)(1)+(B)(2)	-	-	-	-	-	-	-	-	-
(C). Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-	-	-	-
Grant Total (A+B+C)	96,87,49,940	_	96,87,49,940	100%	96,87,49,940	_	96,87,49,940	100%	-

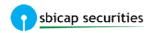


(ii) Sh	areholding of Prom	oters						
		Shareholding at the beginning of the year			Shareholding at the end of the year			
Sr. No.	Shareholder's Name	No. of Shares	% of total Shares of the Company	% of shares Pledged/enc umbered to total shares	No. of Shares	% of total Shares of the Company	% of shares Pledged/encum bered to total shares	% Change in shareho Iding during the year
1	SBI Capital Market Limited	96,87,49,940	100%	-	96,87,49,940	100%	-	-
	Total	96,87,49,940	100%	-	96,87,49,940	100%	-	-

Sr		Shareholding at the b year	eginning of the	Cumulative Shareholding during the year	
No. Particulars		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	At the beginning of the year	96,87,49,940	100%	96,87,49,940	100%
2	Date wise Increase/Decrease in promoters shareholding during the year specifying the reasons for increase (e.g. allotment/transfer/bonus/sweat equity etc)	N.A.	N.A.	N.A.	N.A.
3	At the end of the year	96,87,49,940	100%	96,87,49,940	100%

Sr.		Shareholding at the beg year	ginning of the	Cumulative Shareholding during the year	
No.	For Each of the Top 10 Shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	At the beginning of the year	-	-	-	-
2	Date wise Increase/Decrease in shareholding during he year specifying the reasons for increase (e.g. allotment/transfer/bonus/sweat equity etc)	-	-	-	-
3	At the end of the year (or on the date of separation, if separated during the year)	-	-	-	-

(v) Sha	(v) Shareholding of Directors and key Managerial Personnel:							
Sr. No.	For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year				
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company			
1	At the beginning of the year (i) Shri Rajnish Kumar* (ii) Shri Avinash Kulkarni* (iii)Shri Abhay Chaudhari * (iv)Shri P. Karthikeyan* (v) Shri Sanjiva Prasad* (vi) Shri Mani Palvesan*	(i) 01* (ii) 01* (iii) 01* (iv) 01* (v) 01* (vi) 01*	(i) NiI (ii) NiI (iii) NiI (iv) NiI (v) NiI (vi)NiI	(i) 01* (ii) 01* (iii) 01* (iv) 01* (v) 01* (vi) 01*	(i) NiI (ii) NiI (iii) NiI (iv) NiI (v) NiI (vii) NiI			
2	Date wise Increase/Decrease in shareholding during he year specifying the reasons for increase (e.g. allotment/ transfer/ bonus/ sweat equity etc):  (i) Date of Transfer of 01 Equity Share from Shri Rajnish Kumar to Shri P K Gupta & Shri Avinash Kulkarni to Shri Narayanan Sadanandan 31/07/2015 (Reason: Change in Nominee Shareholder by SBI Capital Market Limited)  (ii) Date of Transfer of 01 Equity Share from Shri Sanjiva Prasad to Shri Sarbeswar Lenka 21/10/2015 (Reason: Change in Nominee Shareholder by SBI Capital Market Limited)  (iii) Date of Transfer of 01 Equity Share from Shri P K Gupta to Smt. Varsha Purandare: 15/01/2016 (Reason: Change in Nominee Shareholder by SBI Capital Market Limited)	N.A.	Nil	N.A.	NiI			



	At the end of the year				
	(i) Shri Varsha Purandare*	(i) 01*	(i) Nil	(i) 01*	(i) Nil
	(ii)Shri Abhay C. Chaudhari *	(ii) 01*	(ii) Nil	(ii) 01*	(ii) Nil
	(iii) Shri P. Karthikeyan*	(iii) 01*	(iii) Nil	(iii) 01*	(iii) NiI
3	(iv) Shri Narayanan Sadanandan *	(iv) 01*	(iv) Nil	(iv) 01*	(iv) Nil
	(v) Shri Sarbeswar Lenka*	(v) 01*	(v) NiI	(v) 01*	(v) Nil
	(vi) Shri Mani Palvesan*	(vi) 01*	(vi) Nil	(vi) 01*	(vi) Nil

<sup>\*</sup> A Nominee Shareholder of State Bank of India

### V. INDEBTEDNESS

Indebtedness of the Company inc	luding interest outstanding/accrued bu	t not due for payment	:	
	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due		-	-	1
Total (i+ii+iii)	•	-	-	-
Change in Indebtedness during the financial year	-	-	-	-
Net Change	=	-	-	-
Indebtedness at the end of the financial year	-	-	-	-
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	-
Total (i+ii+iii)	=	-	-	-

### VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

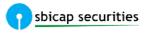
A. Remuneration to Managing Director, Whole-time Directors & CFO and/or Manager:							
Sr. No.	Particulars of Remuneration	Name	Name of MD/WTD&CFO/Manager				
		Shri Mani Palvesan, Managing Director	Sanjiva Prasad 01/04/2015 to 21/10/2015) WTD & CFO	Sarbeswar Lenka w.e.f 22/10/2015 WTD & CFO			
	Gross Salary	-	-	-	-		
	(a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961	-	-	-	-		
1	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-	-	-		
	(c ) Profits in lieu of Salary under section 17(3) Income Tax Act, 1961	-	-	-	-		
2	Stock Option	-	-	-	-		
3	Sweat Equity	-	-	-	-		
4	Commission	-	=	-	-		
	- as % of Profit	-	-	-	-		
	- Others, Specify	-	-	-	-		
5	Others, please specify	-	<u>-</u>	-	-		
	Total (A)	54,16,563	25,83,811	25,51,569	1,05,51,943		
	Ceiling as per the Act						

### B. Remuneration to other Directors:

Sr. No	Particulars of Remuneration			Total Amount
		M.P. Mehrotra	Dr. T.T Ram Mohan	
1	Independent Directors			
	Fees for attending Board & Committee Meetings	1,37,000	1,57,000	2,94,000
	Commission	-	-	-
	Others, please	-	-	-
	Total (1)	1,37,000	1,57,000	2,94,000

Sr. No	Particulars of Remuneration			Total Amount
2	Other Non-Executive Directors	Bharati Rao	H.N. Varma	
	Fees for attending Board & Committee Meetings	40,000	80,000	1,20,000
	Commission	-	-	-
	Others, please	-	-	-
	Total (2)	40,000	80,000	1,20,000

_			
	Total(B) = (1 + 2)		
	Total Managerial Remuneration		4,14,000
	Overall ceiling as per the Act		



C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

Sr. No.	Particulars of Remuneration	CEO	Company Secretary	Total
1	Gross Salary	-		-
	(a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961	-		-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-		-
	(c ) Profits in lieu of Salary under section 17(3) Income Tax Act, 1961	-		-
2	Stock Option	=		=
3	Sweat Equity	-		-
4	Commission	-		-
	- as % of Profit	-		-
	- Others, Specify	-		-
5	Others, please specify	-		-
	Total	-	13,17,902	13,17,902

### VII. PENALTIES/PUNISHMENT/ COMPOUNDING OF OFFENCES:

Туре	Section of Companies Act	Brief Description	Details of Penalty/Punishment/ Compounding fees imposed	Authority (RD/NCLT/CO URT)	Appeal made, if any (give Details)	
A. COMPANY						
Penalty	N.A.	N.A.	N.A.	N.A.	N.A.	
Punishment	N.A.	N.A.	N.A.	N.A.	N.A.	
Compounding	N.A.	N.A.	N.A.	N.A.	N.A.	
B. DIRECTORS						
Penalty	N.A.	N.A.	N.A.	N.A.	N.A.	
Punishment	N.A.	N.A.	N.A.	N.A.	N.A.	
Compounding	N.A.	N.A.	N.A.	N.A.	N.A.	
C. OTHER OFFICERS	S IN DEFAULT					
Penalty	N.A.	N.A.	N.A.	N.A.	N.A.	
Punishment	N.A.	N.A.	N.A.	N.A.	N.A.	
Compounding	N.A.	N.A.	N.A.	N.A.	N.A.	

### Annexure (B) to the Director's Report

### Nomination and Remuneration Policy

(Pursuant to Section 178 of the Companies Act, 2013)

As required under the provisions of the Companies Act, 2013 (the Act), as amended from time to time, this policy on nomination and remuneration of Directors, Key Managerial Personnel ("KMP") and the Senior Managerial Personnel ("SMP") has been formulated by the Nomination and Remuneration Committee of Directors ("NRC" or "the Committee") and approved by the Board of Directors of the Company ("the Board").

### 1. Objective and purpose:

- a) To guide the Board by laying down criteria and terms and conditions in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management.
- b) To evaluate the performance of the members of the Board and provide necessary report to the Board.
- c) To recommend to the Board a policy, relating to the remuneration for directors, Key Managerial Personnel and formulate criteria for remuneration payable to Senior Management Personnel and other employees.
- d) To provide Key Managerial Personnel and Senior Management Personnel performance based incentives / rewards relating to the Company's operations.
- e) To retain, motivate and promote talent and to ensure long term sustainability of talented Senior Management Personnel.

### 2. Definitions:

- 2.1 Key Managerial Personnel: Key Managerial Personnel means
  - a) Chief Executive Officer or the Managing Director or the Manager;
  - b) Company Secretary,
  - c) Whole-time director;
  - d) Chief Financial Officer; and
  - e) such other officer as may be prescribed by the Act or rules made thereunder.
- **2.2 Senior Management Personnel** ("SMP") means personnel of the Company who are members of its core management team excluding Board of Directors comprising all members of management one level below the executive directors, including the functional heads.

Unless the context otherwise requires, the "words and expressions" used in this Policy and not defined herein but defined in the Companies Act, 2013, as may be amended, from time to time, shall have the meaning respectively assigned to them therein.

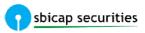
### 3. Applicability:

The Policy is applicable to all Directors, Key Managerial Personnel (KMP), SMP and other employees.

### 4. Constitution, Composition, Quorum of the Committee

### 4.1 Number of Members

- i. The Committee shall consist of a minimum 3 (Three) non-executive directors, out of which not less than one half shall be Independent Directors.
- ii. The quorum for the Committee meetings shall be one third of its total strength (any fraction contained in that one third being rounded off as one) or two Directors, whichever is higher, of which, at least one Director shall be an Independent Director.



- iii. The Chairman of the Committee will be an Independent Director from amongst the members of the Committee. In the absence of the Chairman, members of the Committee present at the meeting shall choose one of the members of the committee to act as Chairman.
- The Chairman of the Company may be a member of the Committee but will iv. not chair the Committee.
- The Chairman of the Committee or in his absence any other member of the Committee authorised by him in this behalf, shall attend the general meetings of the Company.
- Membership of the Committee shall be disclosed in the Annual Report. νi

#### 4.2 Meetings and Invitees to meetings:

- The Committee will meet as and when required or as mandated by the Board or the Chairman of the Committee.
- ii. The Committee may invite such executives, as it considers appropriate to be present at any meeting of the Committee.
- iii. The Company Secretary shall act as Secretary of the Committee and provide assistance to it.

#### 5. Role and functions of the Committee related to Nomination

### Appointment criteria and qualifications:

- To identify persons who are qualified to become directors and who may be appointed as KMP or SMP, who possesses integrity, independence, adequate knowledge, skill, qualification, experience in the field of his/her specialisation commensurate with the proposed role and responsibility as Director, KMP or SMP and shall have the ability to manage the responsibility assigned to him / her.
- ii. The Company should ensure that it appoints or continues the employment of any person as Managing Director / Whole-time Director subject to the conditions laid down under Part I of Schedule V of the Companies Act, 2013.
- To ensure that Company shall appoint or continue the service of any person iii. as Independent Director subject to the provisions of Section 149 read with Schedule IV and other applicable provisions of the Act.

#### 5.2 Tenure of appointment:

### **Executive Directors:**

- The Company shall appoint or re-appoint any person as its Managing Director / Whole-time Director by whatever name called, for a term not exceeding five years at a time, subject to the right of the SBI Capital Markets Ltd. to appoint the Managing Director / Whole-time Director as contained in the Articles of Association of the Company.
- b) No re-appointment of the Managing Director / Whole-time Director shall be made earlier than one year before the expiry of his/her term.

#### ii. Independent Director:

- To ensure that an Independent Director shall hold office for a term up to five consecutive years on the Board of the Company and be eligible for re-appointment on passing of a special resolution by the Company and disclosure of such appointment in the Board's report.
- To ensure that no Independent Director shall hold office for more b) than two consecutive terms, but such Independent Director shall be eligible for appointment after the expiry of three years of ceasing to become an Independent Director.

Provided that an Independent Director shall not, during the said period of three years, be appointed in or be associated with the Company in any other capacity, either directly or indirectly.

### 5.3 Evaluation:

The committee shall carry out evaluation of performance of every Director on yearly basis on certain pre-determined parameters.

### 5.4 Removal:

Due to reasons for any disqualification mentioned in the Companies Act, 2013, rules made thereunder or under any other applicable Act, rules and regulations, the Committee may recommend, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel, subject to the provisions and compliance of the said Act, rules and regulations.

### 5.5 Retirement:

- i. The Director, KMP and SMP shall retire as per the applicable provisions of the Companies Act, 2013 and the prevailing Policy of the Company in this regard.
- ii. The Board will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position / remuneration or otherwise, even after attaining the retirement age, for the benefit of the Company.

### 6. Role and functions of the Committee related to Remuneration

### 6.1 Remuneration for the Managing Director / Whole-time Director

a. The remuneration of the Managing Director / Whole-time Director in case of market recruits will be determined by the Committee and recommended to the Board for approval, subject to the right of the State Bank of India to determine the remuneration and the terms and conditions of service of the Managing Director / Whole-time Director deputed by State Bank of India and appointed by SBI Capital Markets Limited, pursuant to its rights of their appointment, as contained in the Articles of Association of the Company.

The remuneration of the Managing Director / Whole-time Director shall be subject to the prior/post approval of the shareholders of the Company and Central Government, wherever applicable / required.

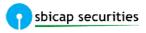
- i. The remuneration payable to the Managing Director / Whole-time Director who are on deputation from State Bank of India shall be as per the policy of State Bank of India, in this regard and shall be in accordance with the provisions of the Companies Act, 2013, and the rules made there-under, which may be in force, from time to time.
- ii. Where any insurance is taken by the Company on behalf of its Directors, Managing Director, KMPs and SMPs for indemnifying them against any liability, the premium paid on such insurance shall not be treated as part of the remuneration payable to any such personnel.

### b. Remuneration to KMPs and SMPs:

### 6.2.1 Regular Pay:

The KMP and SMP shall be eligible for a monthly remuneration as per Company's Policy, which will consist of Fixed and incentive components including perquisites and statutory benefits to attract, retain and motivate KMPs and SMPs to attain the short and long term performance objectives of the Company.

The KMP or SMP who is on deputation from State Bank of India shall be eligible for remuneration as per the policy of State Bank of India, in this regard.



### 6.2.2 Profit related ex-gratia / performance based remuneration:

### Managing Director / Whole-time Director:

Subject to approval of the Board, in addition to fixed remuneration, the Managing Director / Whole-time Director is entitled to receive remuneration within the limits prescribed under the Act by way of profit related ex-gratia / performance based remuneration.

### Other KMPs and Senior Management Personnel:

Subject to approval of the Board, in addition to fixed remuneration, to motivate executives to pursue the long term growth and success of the Company, KMPs and SMPs are entitled to receive profit related ex-gratia / performance based remuneration.

### Minimum remuneration:

If, in any financial year, the Company has no profits or its profits are inadequate, it shall pay remuneration to its Managing Director / Whole-time Director in accordance with the provisions of Schedule V of the Companies Act, 2013 and if it is not able to comply with such provisions, with the prior approval of the Central Government.

#### 6.3 Remuneration to Independent Director:

#### 6.3.1 Sittina Fees:

The Independent Director shall receive remuneration by way of fees for attending meetings of Board or Committee thereof as approved by the Board, subject to the maximum limit prescribed by the Central Government from time to time.

### 6.3.2 Stock Options:

An Independent Director shall not be entitled to any stock option of the Company.

#### 7. Appointment and remuneration of Employees of the Company

The terms of appointment and remuneration of employees of the Company (other than Managing Director, KMPs and SMPs including functional head) shall be governed by the Company Policy.

#### 8. **Delegation**

The Committee or the Board of Directors may delegate one or more powers / responsibilities prescribed in this policy in favour of the Managing Director or any other Officer of the Company for implementation of the policy.

### **Amendment**

This policy may be amended, altered or modified by the Committee, if it deemed necessary, subject to approval of the Board.

### Annexure (C) to the Director's Report

### Details of Related Party Transaction (Form No. AOC-2)

(Pursuant to clause (4) of sub-section (3) of Section 134 of the Companies Act, 2013 and Rule (2) of the Companies (Accounts) Rules, 2014

- A. Company has not entered into any material contracts or arrangement or transactions which are not on arm's length basis.
- B. Details of contracts or arrangements or transactions at Arm's length basis.
  - (a) Name (s) of the related party & nature of relationship SBI Capital Market Limited (Holding Company)
  - (b) Nature of contracts/arrangements/transaction Lease Rent
  - (c) Duration of the contracts/arrangements/transaction Duration: Period of 60 months.

    Lock-in-period: Initial 36 months from the execution of the Leave and License Agreement.
  - (d) Salient terms of the contracts or arrangements or transaction including the value, if any (i) License fee: Rs. 275/- per sq. ft. chargeable on carpet area i.e. 29,721.50 sq.ft. plus maintenance charges and service tax.(ii) Escalation clause: Increase by 15% on Rs. 275/- i.e. Rs. 316/- per month after completion of lock-in-period of 36 months till the expiry/termination of the agreement whichever is earlier.
  - (e) Date of approval by the Board 31st July, 2016
  - (f) Amount paid as advances, if any NIL



## Annexure (D) to the Director's Report

## Corporate Social Responsibility (CSR) Policy

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### 1. Corporate Philosophy

Corporate Social Responsibility (CSR) is the continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large. Businesses derive their primary benefits from operating in society and no business can function without caring for society and community development. We understand that as a Corporate Citizen with resources at our command, it is our solemn duty to reach out and support the less fortunate and underprivileged sections of our society. The Company also encourages its staff members to actively follow, understand and contribute to social causes, to remove indisputable social and developmental lacunae and to promote self and community development.

### 2. Role of the Board

SSL, being governed by the rules of The Companies Act, 2013, our CSR policy & programme is aligned with Section 135 of the Act (*The related definitions & clauses with respect to Sec 135 are appended in Annexure A*).

As such, the SSL Board shall constitute a CSR Committee consisting of three or more Directors, out of which, at least one Director shall be an Independent Director, as mandated by the Act.

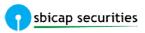
The Board shall additionally oversee the below;

- a) After taking into account the recommendations made by the Corporate Social Responsibility Committee (as constituted above), approve the Corporate Social Responsibility Policy for the company and disclose the contents of such Policy in its report and also place it on the company's website <a href="www.sbismart.com">www.sbismart.com</a>, in such manner as may be prescribed;
- b) Ensure that the activities included in the CSR Policy are in compliance with the activities in Schedule VII of the Act;
- c) Ensure that the activities as are included in Corporate Social Responsibility Policy of the company are undertaken by the company; and
- d) If the company fails to spend the said amount, disclose reasons for not spending such amount, in its report under clause (o) of sub section (3) of Section 134, of The Companies Act, 2013.

### 3. Role of the CSR Committee

The Corporate Social Responsibility (CSR) Committee constituted by the SSL Board shall have the following terms of reference:

- a) To formulate, review and recommend to the Board, a CSR Policy which shall indicate the activities to be undertaken by the Company
- b) To review and recommend the amount of expenditure to be incurred on the activities referred to in clause (a);
- c) To monitor the CSR Policy of the Company from time to time;
- d) To institute a transparent monitoring mechanism for implementation of the CSR projects or programs or activities undertaken by the company;
- e) Any other matter as the CSR Committee may deem appropriate after approval of the Board of Directors or as may be directed by the Board of Directors from time to time.



#### 4. Constitution of the CSR Working Group (CWG)

For planning, implementation, monitoring & reporting of the Company's CSR Policy and its objectives, a CSR Working Group (CWG) comprising the Managing Director, Whole-Time Director & CFO, CRO, Head HR and other members as may be nominated by MD will be formed. The CWG will run the Company's CSR policy in accordance with the set objectives & focus areas. The WTD & CFO will be the nodal officer for all activities.

#### 5. Role of the CSR Working Group (CWG)

The CSR Working Group (CWG), as constituted above, will perform the below functions:

- Draft a CSR Strategy document for the corresponding financial year that will identify the broad areas of work, the activities to be undertaken by the Company in the selected areas and the budget to be spent on them. The CSR Strategy document will be updated every corresponding financial year to reflect the Company's focus areas and CSR budget for the year.
- b) CWG will present and take approval for areas of work and corresponding estimates on expenditure planned for the full financial year from the CSR Committee at the beginning of every financial year.
- The CWG will be responsible for designing, developing, executing and monitoring c) the projects in the short listed focus areas of the Company's CSR Policy and as approved by the CSR Committee.
- d) The CWG shall prepare an overview document for every project that it propose to undertake including but not limited to activity definition, expected local impact areas, budgeted investments, expected benefits (Re value wherever possible) and success parameters.
- The CWG will take decisions on day to day activities of the CSR activities. e)
- The CWG will be responsible for periodic reporting of the activities to the CSR f) Committee as per the reporting format outlined in Section 12 or in any format as desired by the CSR Committee.
- Accounting guidelines and Audit process (Internal / external) will be as per the g) guidelines laid down in the Companies Act, 2013 and in accordance with approved business processes and policies.

#### 6. **CSR Budget & Delegation of Powers**

As enshrined under Sec 135 of The Companies Act, 2013. SSL's budget in pursuance of its Corporate Social Responsibility Policy will be, but not restricted to, at least two percent of the average net profits made by the company during the three immediately preceding financial years.

The CSR Budget for the corresponding financial year, will be updated, with due consideration, in the CSR Strategy document & revised each financial year.

All CSR initiatives, screened & shortlisted by the CWG, will be put up for approvals to the competent authority. The Delegation of Powers, with respect to financial approvals pertaining to CSR Projects, will be as listed below:

Sr. No.	Designation	Designation Sanction Amount	
1.	Managing Director	5,00,000	The Board
2.	Chief Financial Officer	1,00,000	MD

### 7. CSR Activities

The Company's CSR Policy would encompass all the activities listed under Schedule VII of the Companies Act, 2013 (Annexure A). However, the Company has shortlisted the below listed focus areas to create a sustainable & meaningful impact through its CSR activities:

- 1. Promoting health care including preventive health care and sanitation including undertaking of activities related to the Government's Swachh Bharat Abhiyaan programme & contribution to the Swachh Bharat Kosh set-up by the Central Government for promotion of sanitation and making available safe drinking water
- 2. Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly, and the differently abled, and livelihood enhancement projects;
- 3. Ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water including contribution to the Clean Ganga Fund set-up by the Central Government for rejuvenation of river Ganga;
- 4. Protection of national heritage, art and culture including restoration of buildings and sites of historical importance and works of art; setting up public libraries; promotion and development of traditional arts and handicrafts:
- 5. Training to promote rural sports, nationally recognized sports, Paralympic sports and Olympic sports;
- 6. Contribution to the Prime Minister's National Relief Fund or any other fund set up by the Central Government for socio-economic development and relief and welfare of the Scheduled Castes, the Scheduled Tribes, other backward classes, minorities and women:
- 7. Slum Area Development ('slum area' shall mean any area declared as such by the Central Government or any State Government or any other competent authority under any law for the time being in force).

The above focus areas may be re-aligned and new focus areas incorporated, as and when deemed necessary, by the Company's CSR Committee.

The specific undertakings and collaborations under each focus area and approximate budget allocation to each of the focus areas from the Company's CSR budget for the year, will be demarcated for reference purpose, along with zone wise/RO allocations (if any specified) in the CSR Strategy Document.

### 8. Shortlist Criteria & Empanelment Process

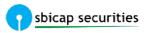
The empanelment process for any partner /vendor, working in the focus areas listed in Section 7, will follow processes and methods as may be outlined by SSL's sourcing policy & compliance requirements and shall be in accordance with the Section 135 of the Act and Rules made thereunder. A CSR Association Form to be filled-in and submitted by any partner / vendor, to help the Company evaluate and screen CSR proposals for possible association, is appended as Annexure 'B'.

### 9. Implementation Process

The Company will implement initiatives under its CSR Policy, which may also include activities for or on behalf of its eligible Indian subsidiaries, as deemed applicable.

The following entities will oversee the CSR Policy, its implementations and execution of CSR projects, programs and activities:

- The Board
- 2. The CSR Committee, as constituted by the Board &
- 3. The CSR Working Group (CWG)



The CWG will be responsible for the Implementation Process. The key implementation steps and processes have been summarized below:

- Develop a CSR Strategy Document the CWG will draft a CSR Strategy document aligned with the overall objectives of the company on social interactions and the focus areas listed in Section 7. Specific initiatives, shortlisted projects & associations under each of the above focus areas, will be incorporated in the CSR Strategy Document, during the course of the year.
- 2. Allocation of geographical budgets, if any
- 3 Operationalizing the institutional mechanism - CSR Committee, CSR Working Group (CWG), team identification & capacity building
- 4. Shortlist Implementing Agencies and conducting due diligence, if required
- 5. Project Development - Detailed Project Report (DPR)
- Clear identification of CSR Budget 6.
- 7. Project approval
- 8. Finalizing agreements with the implementing agencies
- 9. **Project Implementation**
- 10. Documentation, Monitoring (at Board and CSR Committee level)
- Evaluation (Concurrent, Final & if possible, by an Independent Third Party) 11.
- 12. Project impact assessment
- 13. Preparation of reporting format and placement in public domain

The Company may decide to undertake the CSR projects or programs or activities approved by the CSR Committee, through any of the following three agencies, established by the company or its holding or subsidiary or associate company:

- A registered trust, or
- A registered society, or
- A company registered under Section 8 of the Act.

### Provided that:

if such trust, society or company is not established by the company or its holding or subsidiary or associate company, it shall have an established track record of three years in undertaking similar projects or programs;

The company has specified the projects or programs to be undertaken through these entities, the modalities of utilization of funds on such projects and programs and the monitoring and reporting mechanism.

The company may also collaborate with other companies for undertaking CSR projects or programs or activities, provided the CSR Committee is in a position to report separately on such projects or programs or activities in accordance with the CSR Rules.

The finalized schedule for each of the CSR project or programs or activity containing details of project, modalities of execution, implementation schedule and monitoring mechanism shall be as per this CSR Policy.

#### 10. **Employee Engagement**

SSL actively encourages its employees to volunteer for/participate in social causes. Employees are free to offer suggestions and pass on recommendations for related activities in the short listed focus areas, under the Company's CSR Policy. The Company, will make all efforts to engage its employees to participate in and promote the causes that it endorses, under its CSR outreach, across all its locations & business centers.

#### 11. Monitoring of CSR projects or programs or activities

The CSR Committee will review the progress on the CSR initiatives and discuss the budgetary utilization on a quarterly basis. This meeting may include the relevant NGO/Partners, if required by the CSR Committee. The CSR Committee will present the quarterly progress to the Board as part of the regular board meetings.

### 12. Reporting Template

The format for the "Annual Report on CSR Activities" to be included in the Board's Report and to be displayed on the company's website www.sbismart.com shall be as follows:

- 1. A brief outline of the company CSR policy & CSR Strategy Document for the corresponding year, including overview of the projects or program proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.
- 2. The Composition of the CSR Committee.
- 3. Average net profit of the company for the last three financial years.
- 4. Prescribed CSR Expenditure (two percent of the amount as in item 3 above).
- 5. Details of the CSR spent during the financial year:
  - a. Total Amount to be spent for the financial year;
  - b. Amount unspent, if any;
  - c. Manner in which the amount is spent during the financial year (as per Format below):

Sr. No.	CSR Project or activity identified	Sector in which the project is covered	Projects or programs  (1) Local Area or other  (2) Specify the State & District where the project or program were undertaken	Amount outlay (budget) project/ program wise	Amount spent on the projects or programs Sub-heads: (1) Direct Expenditure on projects or programs (2) Over heads	Cumulative expenditure up to the reporting period	Amount spent Direct or through Implementing agency*
1.							
2.							
3.							
	TOTAL						

<sup>\*</sup>Give Details of Implementing Agency

- 6. In case the company is unable to spend the two percent of the average net profit for the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in the Board's report.
- 7. A Responsibility statement of the CSR Committee that the implementation and the monitoring of the CSR Policy, is in compliance with the CSR objectives and the Policy of the company.
- 8. The Annual Report shall be signed by:
  - a. Managing Director or Director
  - b. Chairman CSR Committee.

### 13. Policy Review Mechanism

The CSR policy will be under the ownership of the CSR Committee and will be reviewed annually. The changes will be documented in the change log and signed off at the end of every review cycle by all members of the CSR Committee.

Version	Approval Date	Issue Date	Effective Date	Comments
1.0				
2.0				



### Annexure (A) to Corporate Social Responsibility Policy

### Guidelines under the Companies Act, 2013

Sec 135 under the Companies Act, 2013 mandates that the Board of every company shall ensure that the company spends, in every financial year, at least two percent of the average net profits made by the company during the three immediately preceding financial years, in pursuance of its Corporate Social Responsibility Policy. The details of eligibility, net profit calculation and use of funds will be as set out in the Companies Act, 2013 or Rules made thereunder and subsequent amendments / clarifications/ circulars/ notifications

### Definitions:

- 1. "Act" means the Companies Act, 2013
- 2. "Corporate Social Responsibility (CSR)" means and includes but is not limited to:-
  - Projects or programs relating to activities specified in Schedule VII to the Act; or
  - Projects or programs relating to activities undertaken by the Board of Directors of b. the company (Board) in pursuance of recommendations of the CSR committee of the Board as per the declared CSR Policy of the company subject to the condition that such policy will cover subjects enumerated in Schedule VII of the Act.
- "CSR Committee" means the Corporate Social Responsibility Committee of the Board 3. referred to in Section 135 of the Act.
- 4. "CSR Expenditure" shall include all expenditure including contribution to corpus, for projects or programs relating to CSR activities approved by the Board on the recommendation of its CSR Committee, but does not include any expenditure on an item not in conformity or not in line with activities which fall within the purview of Schedule VII of the Act.
- 5. "CSR Policy" relates to activities to be undertaken by the company as specified in Schedule VII to the Act and the expenditure thereon, excluding activities undertaken in pursuance of normal course of business of the company
- "Net Profit" means the net profit of the company as per its financial statements prepared 6. in accordance with the applicable provisions of the Act, but shall not include the following, namely;
  - any profit arising from any overseas branch or branches of the company, whether а operated as a separate company or otherwise; and
  - b. any dividend received from other companies in India, which are covered under and complying with the provisions of the section 135 of the Act
- 7. "Average Net Profit" shall be calculated in accordance with the provisions of Section 198 of the Act.

The broad CSR activities that can be considered for projects or programs are listed in the Schedule VII to the Companies Act, 2013 and are outlined below:

- Eradicating hunger, poverty and malnutrition, promoting health care including preventive health care and sanitation including contribution to the Swach Bharat Kosh set-up by the Central Government for promotion of sanitation and making available safe drinking water;
- 2. Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly, and the differently abled, and livelihood enhancement projects;

- 3. Promoting gender equality, empowering women, setting up homes and hostels for women and orphans; setting up old age homes, day care centers and such other facilities for senior citizens and measures for reducing inequalities faced by socially and economically backward groups;
- 4. Ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water including contribution to the Clean Ganga Fund set-up by the Central Government for rejuvenation of river Ganga;
- 5. Protection of national heritage, art and culture including restoration of buildings and sites of historical importance and works of art; setting up public libraries; promotion and development of traditional arts and handicrafts:
- 6. Measures for the benefit of armed forces veterans, war widows and their dependents;
- 7. Training to promote rural sports, nationally recognized sports, paralympic sports and Olympic sports;
- 8. Contribution to the Prime Minister's National Relief Fund or any other fund set up by the Central Government for socio-economic development and relief and welfare of the Scheduled Castes, the Scheduled Tribes, other backward classes, minorities and women;
- 9. Contributions or funds provided to technology incubators located within academic institutions which are approved by the Central Government
- 10. Rural development projects.
- 11. Slum Area Development ('slum area' shall mean any area declared as such by the Central Government or any State Government or any other competent authority under any law for the time being in force).

The CSR activities that the company finalizes as area of future work need to be aligned to the above activities allowed by the law.

### Additionally:

- The CSR activity shall be undertaken by the company as projects or programs or activities (either new or ongoing), excluding activities undertaken in pursuance of its normal course of business.
- Only projects or programs or activities undertaken in India shall amount to CSR expenditure
- The company shall give preference to the local area and areas around it where it operates, for spending the amount earmarked for CSR activities.
- CSR projects or programs or activities that benefit only employees of the company and their families shall not be considered as CSR activities.
- Contribution of any amount directly or indirectly to any political party shall not be considered as CSR activity.
- The company may build CSR capacities of its own personnel as well as those of its Implementing agencies through Institutions with established track records of at least three financial years but such expenditure including expenditure on administrative overheads, shall not exceed five percent of total CSR expenditure of the company in one financial year.
- Expenses incurred by the company for the fulfilment of any Act/ Statute or Regulations (such as Labour Laws, Land Acquisition Act etc.) would not count as CSR expenditure under the Companies Act.
- One-off events such as marathons/ awards/ charitable contribution/ advertisement/ sponsorships of TV programmes etc. would not be qualified as part of CSR expenditure.
- The surplus arising out of the CSR projects or programs or activities shall not form part of the business profit of the Company.

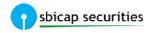


### Annexure (B) to Corporate Social Responsibility Policy

<u>Corporate Social Responsibility (CSR) Association Form</u>

Please fill in the below form in brief to help us evaluate and understand your requirement

Name of the Organisation	
Registration Type	
Address	
Website	
Tax exemption details	
References	
Contact Person	
Short description of the cause/activity	
Specific area of expertise (if any)	
Scale of operations (City/Zonal/National)	
Team Strength	
Awards/Recognition	
Request/proposal for SBICAP Securities Ltd	
Any other details	



### Annexure (E) to the Director's Report

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF SBICAP SECURITIES LIMITED FOR THE YEAR ENDED 31 MARCH 2016

The preparation of Financial Statements of SBICAP Securities Limited for the year ended 31 March 2016 in accordance with the financial reporting framework prescribed under the Companies Act, 2013 (Act) is the responsibility of the management of the Company. The Statutory Auditor appointed by the Comptroller and Auditor General of India under Section 139(5) of the Act is responsible for expressing opinion on the Financial Statements under Section 143 of the Act based on independent audit in accordance with standards on auditing prescribed under Section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 22 April 2016.

I, on behalf of the Comptroller and Auditor General of India, have conducted a Supplementary Audit under section 143(6)(a) of the Act of the Financial Statements of SBICAP Securities Limited for the year ended 31 March 2016. This Supplementary Audit has been carried out independently without access to the working papers of the Statutory Auditors and is limited primarily to inquiries of the Statutory Auditors and company personnel and a selective examination of some of the accounting records. On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditor's Report.

For and on behalf of the Comptroller and Auditor General of India

### (Roop Rashi)

Principal Director of Commercial Audit and ex-officio Member, Audit Board-I, Mumbai

Place: Mumbai Date: 11<sup>th</sup> July 2016



### Annexure (F) to the Director's Report

## D. A. KAMAT & Co

### **Practicing Company Secretaries**

Head Office: A/308, Royal Sands, Shastri Nagar, Behind Infinity Mall, Andheri (West), Mumbai 400 053 Branch Office: 402, Goyal TradeCentre, Sona Talkies Building, Shantivan, Borivali (East), Mumbai400 066 Contact: +91- 7208023169, +91- 9029661169 | office@csdakamat.com | www.csdakamat.com

### **FORM NO MR-3**

### SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31st MARCH, 2016

[Pursuant to Section 204(1) of the Companies Act 2013 and rule No.9 of Companies(Appointment and Remuneration Personnel) Rules, 2014

To,

The Members,

SBICAP SecuritiesLimited,

Mumbai

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by SBICAP Securities Limited, (hereinafter called the "Company"). Secretarial audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of the secretarial audit, We hereby report that in our opinion, the company has during the audit period covering the Financial Year ended on 31st March,2016 complied with the statutory provisions listed hereunder and to the extent stated in this report and also that the Company has the proper Board-Processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by the Company. Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the Corporate Conducts/Statutory compliances and expressing our opinion thereon.

- I. We have examined the books, papers, minute books, forms and returns filed, reports issued by various fellow professionals and other applicable records and registers and maintained by the Company for the financial year ended on 31st March, 2016and stated in Annexure **II**according to the provisions of:
- 1. The Companies Act, 2013 (the Act) and the rules made thereunder
- 2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;



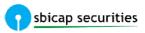
### **Practicing Company Secretaries**

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- 3. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings as applicable in respect of the reporting towards their Foreign Exchange Management Act, 1999; (if any)
- 4. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - a. The Securities and Exchange Board of India (Stock Brokers and Sub-brokers) Regulations, 1992.
  - b. The Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996
  - c. The Securities and Exchange Board of India (Research Analyst) Regulations, 2014

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above to the extent stated in this Report.

- II. Provisions of the following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') were not applicable to the Company, by virtue of not being listed on any Stock Exchanges of the Company under the financial year 2015-16 under report
- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents)
  Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and
- (h) The Securities and Exchange Board(Buyback of Securities) Regulations, 1998;
- (i) The Securities and Exchange Board (Listing and Disclosure Requirements)Regulations, 2015.



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- III. We have reviewed the information, documents, records, filings and other certificates or confirmations received from fellow professionals for the period under review and the representations made by the company and its officers for the systems, records and compliances for other laws applicable specifically to the company. The list of major laws and acts applicable to the company are stated in Annexure III to this Report.
- IV. We have examined the compliances of the applicable provisions of Secretarial Standards ,I and II issued by the Institute of Company Secretaries, India and notified by the MCA u/s 118(10) as issued under the Companies Act, 2013.

### We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-ExecutiveDirectors and Independent Directors. The changes in the composition of the Board of Directors that took place duringthe year under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda weresent at least seven days in advance, In case agenda and detailed notes on agenda could not sent at least seven days in advance consent of the attendees(Board members/Committee members) to the hold the meeting at shorter notice were duly obtained and a system exists for seeking and obtaining further information and clarificationson the agenda items before the meeting and for meaningful participation at the meeting. Majority decision is carried through while the dissenting members' views, if any, are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the Company commensurate with thesize and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the year under report, the Company has undertaken following event / action having a major bearingon the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc referred to above viz

1. The Company has shifted it's registered office to Marathon Futurex, 12th Floor, Mafatlal Mill Compound N. M .Joshi Marg, Lower Parel Mumbai 400013 by obtaining on Leave and License basis the said premises at Lower Parel from SBI Capital Markets Ltd.(SBICAP)



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- The Company has undertaken a change in the main objects of the Memorandum of Association of the Company by adding "Clause 2(c) to advice, market, distribute, property, realty, solutions etc" in the Extra-Ordinary General Meeting held on 15<sup>th</sup> January 2016.
- 3. Company has increased the borrowing limit under section 180 (1)( c) in excess of paid-up share capital and free reserves upto Rs.100 Crore in the EGM held on 27th April,2015.
- 4. The Company has obtained enhanced OD facility for Working Capital Loan of Rs. 100 crores against a collateral of PSU Bonds of Rs. 50 crores provided by SBI capital Market Limited.
- 5. The Company has obtained, from the Registrar of Companies (ROC), extension of 3months for holding its Annual General Meeting.

Place: Mumbai Date: June 6, 2016

> Signature Name of the Firm: D. A. Kamat & Co Partner FCS No. 3843 CP No: 4965

**Note:** Our Report is to be read along with the attached Note in Annexure I and other Annexures to this Report, which form an integral part of this Report



### **Practicing Company Secretaries**

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### Annexure I -Notes on the Secretarial Audit Report of SBI CAP Securities Limited dated 27/05/2016

Our report of even date is to be read along with the following Notes:

- 1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

Place: Mumbai Date: June 6, 2016

> Signature Name of the Firm: D. A. Kamat & Co **Partner** FCS No. 3843 **CP No: 4965**



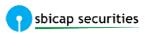
### **Practicing Company Secretaries**

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## Annexure II – List of Documents maintained and perused for the purpose of the Secretarial Audit Report dated 27/05/2016.

### No. List of Documents

- 1. Minutes of the Board of Directors Meetings, including Committee Meetings (mandatory and non-mandatory)
- 2. Notices issued to the Directors and the Agenda Papers sent thereof
- 3. Attendance Registers for the Meetings of the Board of Directors and Shareholders
- 4. Notices and Minutes of the General Meetings of the Company
- 5. Statutory Registers and ROC file maintained by the Company
- 6. Internal Audit Reports issued by the Internal Auditors
- Compliance Certificates issued by the Management towards the Board of Directors of the Company on a half yearly basis
- 8. Disclosures and undertakings in respect of the labour laws received from the HR Department
- 9. License Agreement with SBI Capital Markets Ltd towards the usage of the SBI Logo
- 10. The Depository Participant Certificate issued by SEBI for their DP Activities, the Broking Certificate issued by SEBI for their Broking Activities, the Certificate issued by SEBI as Research Analysts.
- Concurrent Audit Report (DP Operations) and Concurrent Audit Report (Broking operations)
  as submitted to SEBI.
- 12. Internal Audit Report for the half year ended 30<sup>th</sup> September, 2015and on 31<sup>st</sup> March, 2016 duly certified by the Internal Auditors.
- 13. Investor Grievance and Complaints Register as maintained by the Company in physical form and/or electronic form.
- General and Specific Disclosures of Interest issued by the Directors and maintained by the Company as per the provisions of Section 184 of the Companies Act, 2013
- 15. Financial Statements prepared in respect to the Companies Act, 2013 for Financial Year 2015-16



### **Practicing Company Secretaries**

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Annexure III - List of other Acts specifically applicable to the Company and its branches as on the date of the Secretarial Audit Report dated 27/05/2016

Marathon Futurex, 12th Floor, Mafatlal Mill Compound N. M .Joshi Marg, Registered Office:

Lower Parel Mumbai 400013

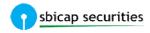
**Branch Offices:** All over India. In Maharashtra it has branches at Mumbai, Nashik, Nagpur

and Pune.

### Major Acts applicable to the Company:

1. Shop and Establishments Act as applicable to the Registered Office and the branch offices.

- 2. Employees Provident Fund and Miscellaneous Provisions Act, 1952
- 3. Employees State Insurance Act, 1948
- 4. Equal Remuneration Act, 1976
- 5. Acts as prescribed under the Direct Taxes and Indirect Taxes
- 6. All Regulations applicable to the Depository Participants registered with SEBI
- 7. All Regulations applicable to the Broking Firms registered with SEBI
- 8. All Regulations applicable to the Research Analysts firms registered with SEBI
- 9. Payment of Gratuity Act, 1972
- 10. The Bombay Shops & Establishments Act, 1948
- 11. Employees Superannuation Scheme
- 12. Prevention of Money Laundering Act
- 13. Registration Act, 1908
- 14. Indian Stamp Act, 1899
- 15. Local laws as applicable to various offices of the company



### **Independent Auditor's Report**

### To the Members of SBICAP Securities Limited

### Report on the Financial Statements:

We have audited the accompanying financial statements of SBICAP Securities Limited ("the Company"), which comprise the Balance Sheet as at 31st March, 2016, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

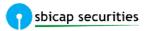
We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2016, and its loss and its cash flows for the year ended on that date.



### Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order to the extent applicable.
- ii) As required by Section 143 (3) of the Act, we report that:
  - We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books and proper returns adequate for the purposes of our audit have been received from the branches not visited by us.
  - The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement (c) dealt with by this Report are in agreement with the books of account and with the returns received from the branches not visited by us.
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - (e) On the basis of the written representations received from the directors as on 31st March, 2016 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2016 from being appointed as a director in terms of Section 164 (2) of the Act.
  - With respect to the adequacy of the internal financial controls over financial (f) reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
  - With respect to the other matters to be included in the Auditor's Report in (g) accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - The Company has disclosed the impact of pending litigations on its financial i. position in its financial statements - Refer Note 25 to the financial statements;
    - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
    - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

# For Sorab S. Engineer & Co.

**Chartered Accountants** 

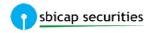
Firm's Registration No.: 110417W

### CA. N. D. Anklesaria

Partner

Membership No.: 10250

Mumbai, Dated: April 22, 2016

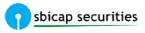


### Annexure to the Independent Auditors' Report

### Re: SBICAP Securities Limited

Referred to in Paragraph 1 under the heading "Report on other legal and regulatory requirements" of our report of even date,

- (i) a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b. Major part of the fixed assets have been physically verified by the management during the year. In our opinion, the frequency of verification is reasonable having regard to the size of the Company and the nature of its assets. We are informed that no material discrepancies were noticed on such verification.
  - c. The Company does not hold any immovable property. Thus sub-clause (c) of clause (i) of paragraph 3 of the Order is not applicable to the Company
- (ii) The Company is engaged in the business of broking (retail and institutional) and third party distribution of financial products and has no inventory. Hence clause (ii) of paragraph 3 of the Order is not applicable to the Company.
- (iii) The Company has not granted any loans, secured or unsecured, to Companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under Section 189 of the Act. Consequently, requirement of clauses (iii,a), (iii,b) and (iii,c) of paragraph 3 of the Order are not applicable.
- (iv) The Company has not advanced any loan or given any guarantee or provided any security or made any investment covered under section 185 and 186 of the Act. Consequently, requirements of clause (iv) of paragraph 3 of the Order are not applicable.
- (v) The Company has not accepted any deposits from the public to which the provisions of Sections 73 to 76 or any other relevant provisions of the Companies Act, 2013 and rules framed thereunder and directions issued by R.B.I. would apply.
- (vi) The Company is not engaged in production, processing, manufacturing or mining activities Therefore, the provisions of maintenance of cost records specified by the Central Government under sub section (1) of section 148 of the Companies Act, 2013 mentioned in clause (vi) of paragraph 3 of the order are not applicable.
- (vii) a. The Company is generally regular in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Employees' State Insurance, Income Tax, Service Tax, Cess and other statutory dues applicable to it. According to the information and explanations given to us, no undisputed amounts payable in respect of outstanding statutory dues were in arrears as at March 31, 2016 for a period of more than six months from the date they became payable.
  - b. According to the information and explanations given to us, there are no dues of Income Tax, Service Tax, Provident Fund, Cess and other statutory dues as applicable to the Company, which have not been deposited on account of any dispute.
- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to a bank. The Company has not taken any loan from financial institutions or from any debenture holders.



- The Company has not raised money by way of initial public offer or further public offer (ix) (including debt instruments) or term loans. Consequently, provisions of clause (ix) of paragraph 3 of the order are not applicable.
- (x) To the best of our knowledge and belief and according to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the year.
- (xi) To the best of our knowledge and belief and according to the information and explanations given to us, managerial remuneration has been paid/provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- The Company is not a Nidhi Company. Consequently, requirements of clause (xii) of (xii) paragraph 3 of the Order are not applicable.
- (xiii) To the best of our knowledge and belief and according to the information and explanations given to us, all transactions with the related parties are in compliance with section 177 and 188 of the Act where applicable and the details have been disclosed in the Financial Statements etc., as required by the applicable accounting standards.
- To the best of our knowledge and belief and according to the information and explanations (xiv) given to us, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Consequently, requirements of clause (xiv) of paragraph 3 of the Order are not applicable.
- (xy)To the best of our knowledge and belief and according to the information and explanations given to us, the Company has not entered into any non-cash transactions with directors or persons connected with him.
- To the best of our knowledge and belief and according to the information and explanations (xvi) given to us, the Company is not required to be registered under section 45IA of the Reserve Bank of India Act, 1934.

### For Sorab S. Engineer & Co.

**Chartered Accountants** 

Firm's Registration No.: 110417W

### CA. N. D. Anklesaria

Partner

Membership No.: 10250

Mumbai, Dated: April 22, 2016



# Annexure - A to the Independent Auditors' Report of even date on the financial statements of SBICAP Securities Limited

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of SBICAP Securities Limited ("the Company") as of March 31, 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls:

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI)". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

### Auditor's Responsibility:

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls over Financial Reporting:

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.



### Inherent Limitations of Internal Financial Controls over Financial Reporting:

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion:

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

For Sorab S. Engineer & Co. **Chartered Accountants** 

Firm's Registration No.: 110417W

CA. N. D. Anklesaria

Partner

Membership No.: 10250

Mumbai, Dated: April 22, 2016



# Balance Sheet for the year ended March 31, 2016

	Notes	March 31, 2016	March 31, 2015
		(Rupees)	(Rupees)
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3	968,750,000	968,750,000
Reserves and surplus	4	190,962,071	341,028,359
·		1,159,712,071	1,309,778,359
Non-current liabilities			
Other long term liabilities	5	5,845,266	3,924,069
Long-term provisions	6	22,992,217	13,716,338
		28,837,483	17,640,407
Current liabilities			
Short-term borrowings	7	149,766,725	-
Trade payables	8	506,705,952	280,628,039
Other current liabilities	9	261,381,439	191,618,634
Short-term provisions	6	7,885,296	5,572,563
		925,739,412	477,819,236
TOTAL		2,114,288,966	1,805,238,002
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	10	152,536,832	126,190,843
Intangible assets	11	75,437,626	172,786,902
Capital work-in-progress		375,000	10,119,430
Intangible assets under development		250,001	2,144,069
Deferred tax assets (net)	12	26,384,164	21,021,772
Long term loans and advances	13	130,414,013	169,877,155
		385,397,636	502,140,171
Current assets			
Trade receivables	14	808,745,988	428,296,626
Cash and Cash Equivalents	15	891,000,228	849,227,199
Short term loans and advances	13	25,349,132	20,486,804
Other Current Assets	16	3,795,982	5,087,202
		1,728,891,330	1,303,097,831
TOTAL		2,114,288,966	1,805,238,002
Summary of significant accounting policies	2.1		

Notes referred to above form an integral part of the Balance Sheet and should be read in conjunction therewith

As per our report of even date attached

For Sorab S. Engineer & Co. For and on behalf of the Board of Directors of

Firm Registration No.: 110417W SBICAP Securities Limited

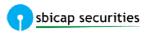
**Chartered Accountants** 

CA N.D. Anklesaria Varsha Purandare Mani Palvesan Sarbeswar Lenka Dhanashri Kenkre
Partner Chairman Managing Director Chief Financial Officer Company Secretary

Membership No.: 10250

Mumbai Mumbai

Date: April 22, 2016 Date: April 22, 2016



# Profit and Loss Account for the year ended March 31, 2016

	Notes	March 31, 2016	March 31, 2015
		(Rupees)	(Rupees)
Revenue from operations			
Brokerage		758,083,351	710,296,167
Selling and distribution	17.1	413,905,951	229,345,499
Depository services income	17.2	92,788,271	54,439,444
Other operating income	17.3	298,812,901	102,882,513
Total Revenue from operations		1,563,590,474	1,096,963,623
Other non-operating income	18	44,657,192	43,190,338
Total Revenue	10		
Total Revenue		1,608,247,666	1,140,153,961
Expenses			
Employee benefit expenses	19	523,647,596	364,537,733
Operating expenses	20	603,741,636	434,658,689
Other expenses	21	422,350,004	334,898,087
Depreciation and amortization expense	22	202,342,501	175,484,156
Finance costs	23	11,874,859	3,454,025
Total expense		1,763,956,596	1,313,032,690
Profit/(Loss) before prior period adjustments		(155,708,930)	(172,878,729)
Add/Less: Prior period income/(expenses)	30		(2,859,449)
Profit/(Loss) before tax		(155,708,930)	(175,738,178)
Tax expenses			
Current tax		0	4,100,000
Deferred tax		(5,362,391)	(5,346,903)
(Excess)/Short provision of previous years		(280,251)	996,059
Total tax expense		(5,642,642)	(250,844)
Profit for the year from continuing operations		(150,066,288)	(175,487,334)
Earnings per equity share [Nominal value of share Rs.10 (Previous year Rs.10)]			
(Basic and diluted EPS computed on the basis of			
total profit/(loss) for the year)	36	(1.55)	(2.62)
Summary of significant accounting policies Notes referred to above form an integral part of the Statement of Profit and Loss and should be read in conjunction therewith	2.1		

As per our report of even date attached

For Sorab S. Engineer & Co. For and on behalf of the Board of Directors of

Firm Registration No.: 110417W **SBICAP Securities Limited** 

Chartered Accountants

CA N.D. Anklesaria Varsha Purandare Mani Palvesan Sarbeswar Lenka Dhanashri Kenkre Partner Managing Director Chief Financial Officer Company Secretary Chairman

Membership No.: 10250

Mumbai Mumbai

Date: April 22, 2016 Date: April 22, 2016



# Cash Flow Statement for the year ended March 31, 2016

	Notes	March 31, 2016 (Rupees)	March 31, 2015 (Rupees)
Cas	h flow from operating activities :-	(rtaposo)	(114)
	Profit before tax after prior period expenses	(155,708,930)	(175,738,178)
	Non-cash adjustments	(,,	(,,
	Depreciation and amortization	202,342,501	175,484,156
	Provision for performance linked variable payments (PLVP)	27,665,000	18,750,000
	Excess provision for PLVP written back	(549,792)	(141,100)
	Excess provision for selling and distribution written back	(2,051,040)	(3,170,110)
	Provision for doubtful debts	8,718,914	22,435,703
	Dividend income	0	(81,248)
	Loss on sale of fixed assets	0	203,076
	Provision for leave encashment / gratuity	11,588,612	2,634,189
	Operating profit before working capital changes	92,005,265	40,376,488
	Movements in working capital:	, , , , , , , , , , , , , , , , , , , ,	
	Increase/(decrease) in current trade payables	226,077,911	(219,376,897)
	Increase/(decrease) in other current liabilities	71,481,392	51,784,444
	Increase/(decrease) in other long term liabilities	1,921,197	1,519,137
	Decrease/(increase) in current trade receivables	(389,168,276)	102,996,566
	Decrease/(increase) in margin and other deposits	32,887,202	(253,189,659)
	Decrease/(increase) in long term loans and advances	43,018,133	23,117,114
	Decrease/(increase) in short term loans and advances	(4,862,324)	2,130,120
	Decrease/(increase) in other current assets	1,291,220	,,
	Cash generated from operations before tax	74,651,720	(250,642,687)
	Direct tax refund received	- 1,000,000	-
	Direct taxes paid	(3,274,740)	(31,083,251)
I.	Net cash generated from operating activities	71,376,980	(281,725,938)
			(201712071007
	Cash Flow from investing activities :- Purchase of fixed assets	(147,016,171)	(58,606,970)
	Sale of fixed assets	9,036	(38,808,470)
	Dividend income	9,030	
			81,248
II.	Net cash used in investing activities.	(147,007,135)	(58,349,864)
	Cash Flow from financing activities :- Proceeds from issue of shares	0	250,000,000
	Proceeds from Bank OD	149,766,725	200/000/000
	Interest paid on Bank OD	(4,563,541)	
III.	Net cash provided by financing activities	145,203,184	250,000,000
		69,573,029	(90,075,802)
	Net change in cash & cash equivalents (I+II+III)	347,677,199	437,753,001
	Cash & cash equivalents at the beginning of the year		
	Cash & cash equivalents at the end of the year	417,250,228	347,677,199
	Components of cash and cash equivalents Balance with banks:		
	On current accounts	387,528,282	247,666,365
	Deposits with original maturity less than 3 months	29,700,000	100,000,000
	Investment in units of Liquid fund	27,700,000	. 50,000,000
	Cash on hand	21,946	10,834
	Total cash and cash equivalents (Note 15)	417,250,228	347,677,199
	• • • •	717,230,220	371,011,177
	Summary of significant accounting policies 2.1  As per our report of even date attached		

For Sorab S. Engineer & Co. For and on behalf of the Board of Directors of SBICAP Securities Limited

Chartered Accountants

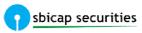
CA N.D. Anklesaria Varsha Purandare Mani Palvesan Sarbeswar Lenka Dhanashri Kenkre
Partner Chairman Managing Director Chief Financial Officer Company Secretary

Membership No.: 10250

Mumbai Mumbai

Date: April 22, 2016 Date: April 22, 2016

As per our report of even date attached



### 1. Corporate information

SBICAP Securities Ltd ('the Company') is a wholly-owned subsidiary of SBI Capital Markets Ltd., incorporated in 2005. It is a member of the two premier stock exchanges of India, the National Stock Exchange of India Ltd and Bombay Stock Exchange Ltd. The Company is engaged in the business of broking (retail and institutional) and third party distribution of financial products.

### 2. Basis of preparation of financial statements

Basic of accounting convention: The financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. These financial statements have been prepared to comply in all material aspects with the accounting standards specified under Section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014, other pronouncements of the Institute of Chartered Accountants of India (ICAI), and with the relevant provisions of the Companies Act, 2013

Classification of assets and liabilities: All assets and liabilities have been classified and disclosed as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. Based on the nature of services and the time between the delivery of service and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current/non-current classification of assets and liabilities.

### Summary of significant accounting policies 2.1

### a. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Although these estimates and assumptions are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements, actual results could differ from these estimates and assumptions. Adjustments, if any, are recognised prospectively.

### b. **Inventories**

The securities acquired with the intention of holding for short-term and trading are classified as stock-in-trade. The securities held as stock-in-trade are valued at lower of cost arrived at on first-in first-out (FIFO) basis or marketable fair value.

### C. **Fixed Assets and depreciation**

Fixed assets are stated at cost of acquisition or construction, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises of purchase price and directly attributable costs of bringing the asset to its working condition for its intended use.

Subsequent expenditures related to an item of tangible asset are added to its book value only if they increase the future benefit from the existing asset.

Items of tangible assets that have been retired from active use and are held for disposal are stated at lower of their net book value and net realisable value and are shown separately in the financial statements. Any expected loss is recognized immediately in the Statement of Profit and Loss.

Gains or losses arising from disposal of fixed assets are measured as the difference between the net sale proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

Capital work-in-progress comprises of cost of tangible assets that are not yet ready for their intended use as at the balance sheet date.

Depreciation is provided over the Useful Life of the Fixed Assets as prescribed in Part C of Schedule II to the Companies Act, 2013 except in case of mobile phones forming part of office equipments and servers forming part of computers wherein the management estimates the useful life to be lower i.e 3 years, based on technical evaluation. The estimated useful life of all tangible assets as stipulated by Schedule II to the Companies Act, 2013 and adopted by the management for various block of assets are as under:

Description of assets	Useful Life o years	Method of Depreciation
Office Equipments	5	WDV
Furniture & Fixtures	10	WDV
Computers	3	SLM
Vehicle	8	WDV

Depreciation on additions/disposals of fixed assets during the year has been provided on a prorata basis from the date of such additions/disposals.

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight line basis over the estimated useful life of 3 years.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is derecognised.

Improvements to leasehold premises are depreciated on a straight-line basis over the primary lease period.

### d. Impairment of tangible and intangible assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised in accordance with Accounting Standard 28 on Impairment of Assets, wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the weighted average cost of capital. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life and the reduction is recognized as an impairment loss in the Statement of Profit and Loss.

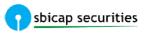
### Cash and cash equivalents e.

Cash and cash equivalents in the balance sheet comprises of cash at bank and in hand and term deposits.

### f. **Investments**

Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.



Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

### g. Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria have been followed before revenue is recognised.

Brokerage income: Brokerage income in relation to stock broking activity is recognised on the trade date of transaction and includes stamp duty, transaction charges and is net of scheme incentives paid. Amounts receivable from and payable to clients/stock exchanges for broking transactions are disclosed separately as trades executed but not settled.

Selling & Distribution commission: Commission relating to public issues is accounted for on finalization of allotment of the public issue/receipt of information from intermediary. Brokerage Income relating to public issues / mutual fund / other securities is accounted for based on mobilisation and intimation received from clients / intermediaries.

Depository Income: Annual Maintenance Charges are recognised on accrual basis and transaction charges are recognised on trade date of transaction.

Other Income: Interest income is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.

### Foreign currency transactions h.

Initial Recognition: On initial recognition, all foreign currency transactions are recorded by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

Subsequent recognition: As at the reporting date, non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. All non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.

All monetary assets and liabilities in foreign currency are restated at the end of accounting period.

Exchange Differences: Exchange differences on restatement of all other monetary items are recognised in the Statement of Profit and Loss.

### i. Retirement and other employee benefits

Retirement benefit in the form of provident fund is a defined contribution scheme. The contributions to the provident fund are charged to the statement of profit and loss for the year when the contributions are due. The Company has no obligation, other than the contribution payable to the provident fund.

The Company operates a gratuity plan for its employees, which is a defined benefit plan. The costs of providing benefits under this plan is determined on the basis of actuarial valuation at each year-end, using the projected unit credit method. Actuarial gains and losses are recognised in full in the period in which they occur in the statement of profit and loss.

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred.

### j. Segment reporting

The Company's primary business segments are reflected based on the principal business carried out, i.e. share and stock broking on the National Stock Exchange of India Limited, Bombay Stock Exchange Limited and other related ancillary services and third party distribution of financial products.

The risk and returns of the business of the Company is neither associated with geographical segmentation nor the clients of the Company are grouped geographically.

### k. Operating Leases

Lease arrangements where the lessor effectively retains substantially all the risks and the benefits of ownership of the leased term are classified as operating leases. Operating lease expenses are recognised in the Statement of profit and loss on a straight line basis over the lease term.

### I. Earning per share

Basic and diluted earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by weighted average number of equity shares outstanding during the period.

### m. Current and Deferred Tax

*Current tax:* Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period. Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the taxation laws prevailing in the respective jurisdictions.

Deferred tax: Deferred tax is recognised for all the timing differences, subject to the consideration of prudence in respect of deferred tax assets. Deferred tax assets are recognised and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. However, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only if there is virtual certainty of realization of such assets. Deferred tax assets are reassessed for the appropriateness of their respective carrying values at each balance sheet date.

Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. At each Balance Sheet date, the Company re-assesses unrecognised deferred tax assets, if any.



Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

### **Provisions and Contingent Liabilities** n.

Provision: A provision is recognised when the Company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

Contingent liabilities: A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made.

	March 31, 2016	March 31, 2015
	(Rupees)	(Rupees)
3. Share capital		
Authorised share capital		
100,000,000 (Previous year: 100,000,000) Equity Shares of Rs. 10 each	1,000,000,000	1,000,000,000
Issued, subscribed and paid-up share capital		
96,875,000 (Previous year: 96,875,000) Equity Shares of Rs.10 each	968,750,000	968,750,000
Total issued subscribed and naid up share capital		
Total issued, subscribed and paid-up share capital	968,750,000	812,500,000

### a. Reconciliation of shares outstanding as at March 31, 2016 and at March 31, 2015

	IVIAI CIT 3	1, 2016	Watch 31, 2015	
Equity shares	No. of shares	Rupees	No. of shares	Rupees
Outstanding at the beginning of the year	96,875,000	968,750,000	81,250,000	812,500,000
Add: Issued during the year for cash	-	-	15,625,000	156,250,000
Outstanding at the end of the year	96,875,000	968,750,000	96,875,000	968,750,000
•				

### b. Terms/rights attached to equity shares

The Company has only one class of equity shares having a par value of Rs.10 per share. Each holder of equity shares is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts in proportion to their shareholdings.

c. Shares held by holding/ultimate holding company and/or their subsidiaries/associates

	Wal Cl 31, 2016	March 31, 2015
	(Rupees)	(Rupees)
SBI Capital Market Ltd., the holding company & its nominees		
96,875,000 (Previous year: 96,875,000) Equity Shares of Rs.10 each	968,750,000	968,750,000

d. Details of shareholders holding more than 5% shares capital in aggregate in the Company

	March 31, 2016		March 31, 2015	
	No. of shares	% of holding	No. of shares	% of holding
Equity shares of Rs.10 each fully paid up SBI Capital Market Ltd., the holding Company & its nominees	96,875,000	100%	96,875,000	100%

- e. The company does not have any shares reserved for issue under options, contract/commitments for sale of shares/disinvestments as at 31st March 2016 and also as at 31st March 2015.
- f. During the period of five years immediately preceding 31st March, 2016 as well as 31st March, 2015, the Company has not issued any bonus shares or shares for consideration other than cash and also the company has not bought back any shares during this period.
- g. The company does not have any securities as at 31st March 2016 and as at 31st March 2015 which are convertible into equity/preference shares.
- h. As per records of the Company, no calls remain unpaid by the directors and officers of the Company as on 31st March, 2016.
- i. As per records of the Company, no shares have been forfeited by the Company during the year.



	March 31, 2016	March 31, 2015
	(Rupees)	(Rupees)
4. Reserves and surplus		
Securities premium account		
Opening Balance	281,250,000	187,500,000
Add: premium on issue of shares received during the year	0	9,37,50,000
Closing balance	281,250,000	281,250,000
General Reserves		
Opening Balance	3,051,832	3,051,832
Add: amount transferred from surplus balance in the statement of profit and loss	-	-
Closing balance	3,051,832	3,051,832
Surplus in the statement of profit and loss		
Opening Balance	56,726,527	232,213,861
Add: Profit for the year	(150,066,288)	(175,487,334)
Net surplus/deficit in the statement of profit and loss	(93,339,761)	56,726,527
	100.040.074	244 222 252
Total	190,962,071	341,028,359
5. Other Long term liabilities	March 31, 2016	March 31, 2015
-	(Rupees)	(Rupees)
Franchisee security deposits	285,000	285,000
Retention money for capital expenditure	5,560,266	3,639,069
Total	5,845,266	3,924,069

### 6. Long-term & Short-term provisions

Provision for employee benefits
Provision for gratuity (Refer Note 31)
Provision for leave benefits (Refer Note 32)
Total

Non-Current		Cur	rent
March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
(Rupees)	(Rupees)	(Rupees)	(Rupees)
11,604,791	6,254,540	-	-
11,387,426	7,461,798	7,885,296	5,572,563
22,992,217	13,716,338	7,885,296	5,572,563

# 7. Short-term borrowings

Un-Secured	
(a) From banks	
Bank Overdraft -	Repayable on Demand from a Bank

March 31, 2016	March 31, 2015
(Rupees)	(Rupees)
	_
149,766,725	-
149,766,725	-

### Rate of Interest

Bank Overdraft carry interest rates of 9.65% per annum.

8.	Trade	Payab	les
----	-------	-------	-----

Trades executed not settled (exchanges) Trade payables (relating to Brokerage business) Trade payables (Selling and Distribution and others)

March 31, 2016	March 31, 2015
(Rupees)	(Rupees)
806,005	5,354,747
394,003,925	263,069,008
111,896,022	12,204,284
506,705,952	280,628,039



### 9. Other current liabilities

Income received in advance

### Others -

Payable for capital expenditure

Accrued expenses

Statutory dues

Payable to employees

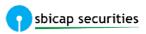
Other payables

March 31, 2016	March 31, 2015
(Rupees)	(Rupees)
22,342,057	19,890,856
14,304,338	41,610,754
132,690,466	81,520,831
17,689,913	13,024,988
74,354,665	35,571,205
0	0
261,381,439	191,618,634

10. Tangible assets

(Rupees)

Office Equipments         Furniture & Fixtures         Computers         Vehicle         Leasehold Improvements         Total Improvements           Gross Block (at cost)         At April 1, 2014         12,937,539         4,480,183         242,660,139         0         2,209,517         262,287           Additions         3,544,696         1,500,801         14,544,174         1,885,602         0         21,475           Disposals         (700,616)         (11,250)         (236,327)         0         0         (948,475)           At March 31, 2015         15,781,619         5,969,734         256,967,986         1,885,602         2,209,517         282,814           Additions         5,365,316         1,527,333         108,959,041         0         115,851           Disposals         (646,657)         (195,316)         (6,090,629)         0         (168,931)         (7,101,41)           At March 31, 2016         20,500,278         7,301,751         359,836,398         1,885,602         2,040,586         391,564	
At April 1, 2014       12,937,539       4,480,183       242,660,139       0       2,209,517       262,287         Additions       3,544,696       1,500,801       14,544,174       1,885,602       0       21,475         Disposals       (700,616)       (11,250)       (236,327)       0       0       (948,         At March 31, 2015       15,781,619       5,969,734       256,967,986       1,885,602       2,209,517       282,814         Additions       5,365,316       1,527,333       108,959,041       0       115,851         Disposals       (646,657)       (195,316)       (6,090,629)       0       (168,931)       (7,101,         At March 31, 2016       20,500,278       7,301,751       359,836,398       1,885,602       2,040,586       391,564	otal
Additions         3,544,696         1,500,801         14,544,174         1,885,602         0         21,475           Disposals         (700,616)         (11,250)         (236,327)         0         0         0         (948, 47, 47, 47, 47, 47, 47, 47, 47, 47, 47	
Disposals         (700,616)         (11,250)         (236,327)         0         0         (948, 048, 048, 048, 048, 048, 048, 048, 0	378
At March 31, 2015       15,781,619       5,969,734       256,967,986       1,885,602       2,209,517       282,814         Additions       5,365,316       1,527,333       108,959,041       0       115,851         Disposals       (646,657)       (195,316)       (6,090,629)       0       (168,931)       (7,101,         At March 31, 2016       20,500,278       7,301,751       359,836,398       1,885,602       2,040,586       391,564	273
Additions       5,365,316       1,527,333       108,959,041       0       115,851         Disposals       (646,657)       (195,316)       (6,090,629)       0       (168,931)       (7,101,         At March 31, 2016       20,500,278       7,301,751       359,836,398       1,885,602       2,040,586       391,564	93)
Disposals (646,657) (195,316) (6,090,629) 0 (168,931) (7,101, At March 31, 2016 20,500,278 7,301,751 359,836,398 1,885,602 2,040,586 391,564	458
At March 31, 2016 20,500,278 7,301,751 359,836,398 1,885,602 2,040,586 391,564	690
	33)
Depreciation	615
Depreciation	
At April 1, 2014 6,072,575 3,012,056 79,305,778 0 2,209,517 90,599	926
Charge for the year 7,108,778 1,044,836 57,855,948 583,383 0 66,592	945
Disposals (420,285) (8,092) (140,879) 0 0 (569,	:56)
At March 31, 2015 12,761,068 4,048,800 137,020,847 583,383 2,209,517 156,623	615
Charge for the year 3,666,421 993,671 84,266,589 569,981 0 89,496	662
Disposals (646,657) (186,969) (6,089,937) 0 (168,931) (7,092,	94)
At March 31, 2016 15,780,832 4,855,502 215,197,499 1,153,364 2,040,586 239,027	783
Net block	
At March 31, 2015 3,020,551 1,920,934 119,947,139 1,302,219 0 126,190	843
At March 31, 2016 4,719,446 2,446,249 144,638,899 732,238 0 152,536	832



Unrealized profit **Business loss** 

Gross deferred tax asset

Net deferred tax asset

11. Intangible assets		(Rupees)
Gross block (at Cost)	Computer Software	Total
At April 1, 2014	356,157,692	356,157,692
Additions	8,045,718	8,045,718
At March 31, 2015	364,203,410	364,203,410
Additions	15,496,563	15,496,563
At March 31, 2016	379,699,973	379,699,973
Amortization		
At April 1, 2014	82,525,297	82,525,297
Charge for the year	108,891,211	108,891,211
At March 31, 2015	191,416,508	191,416,508
Charge for the year	112,845,839	112,845,839
At March 31, 2016	304,262,347	304,262,347
Net block		
At March 31, 2015	172,786,902	172,786,902
At March 31, 2016	75,437,626	75,437,626
12. Deferred tax asset (net)	March 31, 2016	March 31, 2015
B 6 11 11 11 11 11 11 11 11 11 11 11 11 1	(Rupees)	(Rupees)
Deferred tax liability	22 525 425	40,400,470
Fixed assets: (Depreciation)	22,525,105	40,403,469
Gross deferred tax liability	22,525,105	40,403,469
Deferred tax asset		
Provision for doubtful debts	13,743,702	12,218,895
Provision for arbitrage deposit	30,213	80,089
Provision for gratuity	3,491,882	2,067,939
Provision for performance linked variable plan	3,159,450	2,169,759
Provision for other employee benefits	5,958,917	4,485,090

22,525,105

48,909,269

26,384,164

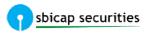
40,403,469

61,425,241

21,021,772

13. Loans and advances		Non-current		Current	
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
		Rupees	Rupees	Rupees	Rupees
					_
Unsecured, considered good					
Deposits with stock exchanges /clearing house		27,850,000	27,850,000	-	-
Security deposits		21,164,478	62,931,973	50,000	1,641,578
Prepaid expenses		-	1,250,638	12,322,028	11,295,815
Employee advances				901,371	1,120,805
Advance income-tax (net of provis for taxation Rs. 6,31,00,000)	ions	81,399,535	77,844,544	-	-
Service tax Input credit available		-	-	6,611,211	3,987,518
Advance to Vendors		-	-	5,464,522	2,441,088
	(A)	130,414,013	169,877,155	25,349,132	20,486,804
(Unsecured, considered doubtful)					
Arbitration deposit		100,408	242,230	-	-
Provision on arbitartion deposit		(100,408)	(242,230)	-	-
	(B)	-	-	-	-
Total	(A+B)	130,414,013	169,877,155	25,349,132	20,486,804

14. Trade receivables		Curre	ent
		March 31, 2016	March 31, 2015
		Rupees	Rupees
Unsecured, considered good unless stated otherwise			
Outstanding for a period exceeding six months from the are due for payment	date they		
Secured, considered good		3,028,332	1,064,001
Unsecured, considered good		18,548,651	4,555,746
Doubtful		40,801,444	35,381,127
		62,378,427	41,000,874
Provision for doubtful receivables		40,801,444	35,381,127
	(A)	21,576,983	5,619,747
Other receivables			
Secured, considered good		492,174,508	179,746,912
Unsecured, considered good		294,994,497	242,929,333
Doubtful		4,873,870	1,575,907
		792,042,875	424,252,152
Provision for doubtful receivables		4,873,870	1,575,273
	(B)	787,169,005	422,676,879
Total	(A+B)	808,745,988	428,296,626



15. Cash and bank balances	March 31, 2016	March 31, 2015
Cash and cash equivalents	Rupees	Rupees
Balance with banks :		
In current accounts	387,528,282	247,666,365
In Deposits with original maturity less than 3 months	29,700,000	100,000,000
Cash on hand	21,946	10,834
Cash of Hand	417,250,228	347,677,199
	417,230,220	347,077,177
Other bank balances		
Deposits with original maturity for less than 12 months	29,400,000	119,000,000
Deposits on lien with stock exchanges/banks	444,350,000	382,550,000
	473,750,000	501,550,000
Total	891,000,228	849,227,199
1/ Other Comment Accets	March 24, 2017	Marrah 24 2015
16. Other Current Assets	March 31, 2016	March 31, 2015
	Rupees	Rupees
Cash and cash equivalents	0.705.000	5 007 000
Interest accrued on Bank Deposits	3,795,982	5,087,202
	3,795,982	5,087,202
17. Revenue from operations	March 31, 2016	March 31, 2015
·	Rupees	Rupees
17.1 Selling and distribution commission(S&D)		'
	23,916,115	
Mutual funds	23,916,115 49,068,874	15,333,213
Mutual funds Initial Public Offerings(IPO)		15,333,213 22,272,904
17.1 Selling and distribution commission(S&D)  Mutual funds Initial Public Offerings(IPO)  Bonds  Wholesale Debt	49,068,874	15,333,213 22,272,904 149,397,593
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt	49,068,874 177,301,583	15,333,213 22,272,904 149,397,593 6,611,883
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan	49,068,874 177,301,583 6,944,349	15,333,213 22,272,904 149,397,593 6,611,883
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others	49,068,874 177,301,583 6,944,349 132,413,180	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 229,345,499
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 <b>229,345,499</b>
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 229,345,499 34,059,878 19,645,739
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 229,345,499 34,059,878 19,645,739 189,940
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges Others	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790 24,617,653	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 229,345,499 34,059,878 19,645,739 189,940 543,887
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges Others	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 <b>229,345,499</b> 34,059,878 19,645,739 189,940 543,887
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges Others Total	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790 24,617,653	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 <b>229,345,499</b> 34,059,878 19,645,739 189,940 543,887
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges Others Total  17.3 Other operating income	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790 24,617,653 92,788,271	15,333,213 22,272,904 149,397,593 6,611,883 35,729,906 229,345,499 34,059,878 19,645,739 189,940 543,887 54,439,444
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges Others Total  17.3 Other operating income Account opening charges	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790 24,617,653 92,788,271	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 229,345,499 34,059,878 19,645,739 189,940 543,887 54,439,444
Mutual funds Initial Public Offerings(IPO) Bonds Wholesale Debt Home Loan/Car Loan Others Total  17.2 Depository service income Annual maintenance charges Transaction charges Dematerialisation charges Others Total  17.3 Other operating income	49,068,874 177,301,583 6,944,349 132,413,180 24,261,850 413,905,951 47,860,484 20,180,344 129,790 24,617,653 92,788,271	15,333,213 22,272,904 149,397,593 6,611,883 - 35,729,906 229,345,499 34,059,878 19,645,739 189,940 543,887 54,439,444

### 18. Other non-operating income

Interest income

Provisions written back:

Performance linked variable payment

S&D sub-commission payable

Other payables

Profit on redemption of mutual fund units

Dividend income

**Arbitration Deposit** 

Total

19.	Employee benefit expense

Salaries, wages and bonus

Contribution to provident and other funds

Gratuity expense

Staff welfare expenses

Total

# 20. Operating expense

Selling and distribution sub-commission

Stamp duty

Transaction charges

Depository charges

Insurance Charges-stock brokers Indemnity

Cost of outsourced staff

Other operating expenses

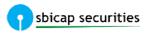
Provision for doubtful debts

Total

March 31, 2016	March 31, 2015
Rupees	Rupees
41,914,538	28,393,902
549,792	141,100
2,051,040	3,170,110
-	2,835,828
-	8,568,150
-	81,248
141,822	-
44,657,192	43,190,338

March 31, 2016	March 31, 2015
Rupees	Rupees
473,425,878	327,275,395
22,283,728	13,598,551
5,350,251	5,962,079
22,587,739	17,701,708
523,647,596	364,537,733

March 31, 2016	March 31, 2015	
Rupees	Rupees	
210,620,569	170,936,903	
17,476,634	17,511,159	
2,171,165	5,630,671	
978,726	1,100,350	
565,249	664,356	
262,267,906	172,628,671	
100,942,473	43,750,876	
8,718,914	22,435,703	
603,741,636	434,658,689	



21. Other expense	March 31, 2016	March 31, 2015
	(Rupees)	(Rupees)
Lease rent	90,816,027	56,463,336
Repairs and maintenance	63,484,891	60,976,435
Hiring charges	33,796,370	22,850,719
Advertisement	24,350,263	14,900,462
Travelling and conveyance	19,504,216	14,998,749
Communication	50,094,694	45,510,183
Printing and stationery	30,451,718	26,985,561
Legal and professional fees	14,973,254	7,751,995
Director's sitting fees	414,000	416,000
Payments to auditor	1,141,750	1,304,500
Electricity charges	17,261,581	9,021,892
Membership and subscriptions	21,313,102	16,555,967
Office maintenance	13,741,838	6,981,749
Staff recruitment	3,408,911	3,212,772
Books and periodicals	513,465	361,916
Business promotion	6,794,036	15,571,102
Courier charges	23,473,367	24,790,400
Insurance charges	605,350	437,522
Registration charges	1,693,698	82,557
Rates and taxes	1,451,550	29,680
Stamping and franking charges	1,791,181	3,892,990
Loss on sale of fixed assets/assets written off	0	203,076
Miscellaneous expenses	1,274,742	1,598,524
Total	422,350,004	334,898,087

### Payments to auditor

As auditor :		
Audit fee	793,750	842,500
Tax audit fee	44,000	84,000
Quarterly limited review	165,000	165,000
In other capacity:		
Other services (certification fees)	124,000	198,000
Reimbursement of expenses	15,000	15,000
Total	1,141,750	1,304,500

### 22. Depreciation and amortization expense

Depreciation on tangible assets Amortization of intangible asse Total

s (Refer note 10)	89,496,662	66,592,945
ets (Refer note 11)	112,845,839	108,891,211
	202,342,501	175,484,156

March 31, 2016

(Rupees)

### 23. Finance costs

Interest on Short Term Borrowings Bank charges Total

March 31, 2016	March 31, 2015
(Rupees)	(Rupees)
4,563,541	-
7,311,318	3,454,025
11,874,859	3,454,025

March 31, 2015

(Rupees)

### 24. Capital and other commitments

Estimated amount of contracts remaining to be executed on capital account not provided for  $\!\!\!^\star$ 

<sup>\*</sup> Comprise of amount payable on open purchase orders for fixed assets

As at March 31, 2016	As at March 31, 2015		
1,702,800	30,388,599		
1,702,800	30,388,599		

### 25. Contingent liabilities

Claims against the company not acknowleged as debts

As at	As at	
March 31, 2016	March 31, 2015	
2,477,576	409,622	
2,477,576	409,622	

### 26. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

Based on information available with the Company, there are no suppliers included in sundry creditors who are registered as micro, small or medium enterprise under "The Micro, Small and Medium Enterprise Development Act, 2006" as at March 31, 2016.

### 27. Value of imports calculated on CIF basis

Capital expenditure for Software licenses

March 31, 2016	March 31, 2015
-	-
-	-

### 28. Expenditures in foreign currency (accrual basis)

Selling and distribution sub-commission Other operating expense Travelling Expense

March 31, 2016	March 31, 2015	
-	-	
2,754,749	1,590,271	
453,443	278,406	
3,208,192	1,868,677	

### 29. Earnings in foreign currency (accrual basis)

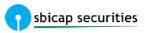
Research income

March 31, 2016	March 31, 2015
2,313,651	415,876
2,313,651	415,876

### 30. Prior period expenses

Repairs & Maintenance Hiring Charges Membership & Subscription

March 31, 2016	March 31, 2015
-	1,460,629
-	976,820
-	422,000
-	2,859,449



### 31. Gratuity

The Company has a defined benefit gratuity plan. Under this plan, every employee who has completed at least five years of service gets a gratuity on departure at the rate of 15 days of last drawn salary for each completed year of service. The scheme is funded with an insurance company in the form of qualifying insurance policy.

The following tables summarise the components of net benefit expense recognised in the statement of profit and loss, the funded status and amounts recognised in the balance sheet.

Statement of Profit and Loss	March 31, 2016	March 31, 2015
Not ampleyed hapafit expanse (recognised in Empleyed Cost)	(Rupees)	(Rupees)
Net employee benefit expense (recognised in Employee Cost)  Current service cost	4,478,866	3,058,749
Interest cost on benefit obligation	1,578,809	1,232,701
Expected return on plan assets	(880,122)	(503,992)
Net actuarial (gain) / loss recognised in the year	701,878	1,396,904
Past service cost	-	-
Net benefit expense	5,879,431	5,184,362
Actual return on plan assets	971,308	940,597
Balance Sheet		
Present value of defined benefit obligation	22,674,695	17,431,148
Fair value of plan assets	(11,069,904)	(11,176,608)
	11,604,791	6,254,540
Less: Unrecognised past service cost	-	-
Plan Liability / (Asset)	11,604,791	6,254,540
Interest cost Current service cost Past service cost Benefits paid Actuarial (gains) / losses on obligation	1,578,809 4,478,866 - (1,607,192) 793,064	1,232,701 3,058,749 - (618,519) 1,833,509
Closing defined benefit obligation	22,674,695	17,431,148
Changes in the present value of the defined benefit obligation are as follows:  Opening fair value of plan assets  Expected return on plan assets  Contributions by employer  Benefits paid  Actuarial gains / (losses)	11,176,608 880,122 529,180 (1,607,192) 91,186	6,354,530 503,992 4,500,000 (618,519) 436,605
Closing fair value of plan assets	11,069,904	11,176,608
The major categories of plan assets as a percentage of the fair value of total plan		
Investments with insurer (in %)	100%	100%
Total	100%	100%
i Otai		.00%

The overall expected rate of return on assets is determined based on the market prices prevailing at the beginning of the period, applicable to the period over which the obligation is to be settled.

The principal assumptions used in determining gratuity obligation for the Company's plan are shown below:

Changes in the fair value of plan assets are as follows:

Discount rate
Expected rate of return on assets
Employee turnover
Increase in compensation cost

March 31, 2016	March 31, 2015
7.75% p.a	7.90% p.a
8.00% p.a	8.00% p.a
20.00% p.a	20.00% p.a
8.00% p.a	8.00% p.a

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Amounts for the current and previous four periods are as follows:

	March 31, 2016	March 31, 2015	March 31, 2014	March 31, 2013	March 31, 2012
Defined benefit obligation	22,674,695	17,431,148	11,924,708	9,241,837	6,310,366
Plan assets	11,069,904	11,176,608	6,354,530	6,273,710	4,841,681
Surplus / (deficit)	(11,604,791)	(6,254,540)	(5,570,178)	(2,968,127)	(1,468,685)
Experience adjustments on plan liabilities	630,323	1,071,432	277,496	(163,061)	(40,426)
Experience adjustments on plan assets	91,186	436,605	102,478	94,519	167,581

### 32. Leave encashment

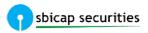
The principal assumptions used in determining Leave encashment obligation for the Company's plan are shown below :

Discount rate Increase in compensation cost

March 31, 2016	March 31, 2015
7.75% p.a.	7.90% p.a.
8.00% p.a	8.00% p.a

### 33. Segmental information

The Company's operations falls under a single business segment of agency/commission based services. The Company is engaged in the business of securities broking and its allied services and third party distribution of financial products. Further, all the transactions and the assets of the Company are recorded/located in India. Since the Company's business activities primarily falls within a single business and geographical segment, no additional disclosure is to be provided under AS 17 - Segment Reporting, other than those already provided in the financial statements.



### 34. Related parties disclosures

Names of related parties and related party relationships

Names of related parties where control exists:

Name of the Party Relationship

State Bank of India **Ultimate Holding Company** 

SBI Capital Markets Limited **Holding Company** 

Related parties with whom transactions have taken place during the year:

Name of the Party Relationship SBI Life Insurance Company Limited Fellow Subsidiary **SBI Mutual Funds** Fellow Subsidiary SBI DFHI Ltd. Fellow Subsidiary State Bank of Bikaner and Jaipur Fellow Subsidiary State Bank of Hyderabad Fellow Subsidiary SBI Fund Management Ltd. Fellow Subsidiary State Bank of Mysore Fellow Subsidiary State Bank of Patiala Fellow Subsidiary State Bank of Travancore Fellow Subsidiary SBI Global Factors Ltd. Fellow Subsidiary Mani Palvesan, Managing Director Key Management Personnel Sarbeswar Lenka, Chief Financial Officer Key Management Personnel (From 22.10.2015) Sanjiva K Prasad, Whole-Time Director & Chief Financial Key Management Personnel Officer, (Upto 21.10.2015) Anil Bhandari, Whole-Time Director & Chief Operating Key Management Personnel Officer (Upto December 23, 2014)

Related parties defined under clause 3 of Accounting Standard – 18 "Related Party Disclosures" have been identified on the basis of representation made by the management and information available with the Company.

Notes to financial statement for the year ended March 31, 2016

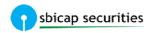
# 34. Related parties disclosures (contd.)

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Details of transactions during the year	year				Expenses during the year ended	ig the year en	pep					Income during	Income during the year ended			Other	(Amount in Kup Other transaction during the year	(Amount in Rupees)
Name of related party	Year ended	Employee cost	Rent	Brokerage paid for selling and distribution	Referra l Fe es	Bank Charges	Interest on Short Term Borrowings	Bank Guarantee Commission	Provision for Doubfful Debts	Selling and distribution commission (IPO) and bonds	Brokerage (stock broking)	Research Income	Interest	t Interest from Gratuity fund	rom Other fund Income	Share application money and issue of shares	on Contributions  nd to Gratuity  fund	s Benefits paid from Gratuity fund
Ultimate holding company																		
State Bank of India	March 31, 2016	121,65,371*			1,31,27,610	34,96,774	45,63,541	1,832,652			24,898,234		14,503,256	326	- 345,384,112	112	•	•
	March 31, 2015	10,359,032				863,588		938,142	2,968,659		28,489,267		9,861,701	101	- 84,924,115	115		
Holding company																		
SBI Capital Market Limited	March 31, 2016		41,246,109	7,129,035						106,781,549							•	
	March 31, 2015		532,545	3,478,634					2,809,000.00	107,546,876				_		- 250,000,000	- 00	
Fellow subsidiaries																		
State Bank of Bikaner and Jaipur	March 31, 2016	٠									30,046			_			•	•
	March 31, 2015									•	25,126			_			•	
State Bank of Hyderabad	March 31, 2016													_		_	•	•
	March 31, 2015								٠		٠		376,151	151			•	٠
State Bank of Travancore	March 31, 2016										16,057						•	
	March 31, 2015										10,555		1,490,156	156				
State Bank of Patiala	March 31, 2016										5,717		8,743,623	23		_	•	,
	March 31, 2015										10,527		7,638,289	68				
State Bank of Mysore	March 31, 2016										30,994		18,667,659	929			•	
	March 31, 2015									•	30,774	•	6,967,595	395			•	•
SBI Life Insurance	March 31, 2016	•	•						•		16,547,948			- 971	971,308		- 529,180	_
	March 31, 2015										26,142,784			- 940	940,597		- 4,500,000	618,519
SBI DFHI Ltd.	March 31, 2016	•	•								•	•		_		_	•	•
	March 31, 2015									•		•	•			_	•	,
SBI Mutual Funds	March 31, 2016	•	•								11,628,030	•					•	•
	March 31, 2015										9,910,084							
Key Management Personnel																		
Mani Palvesan, Manaqing Director	March 31, 2016	5,416,563	•	•							•	•				_	•	•
	March 31, 2015	5,337,018															•	
Sarbeswar Lenka, Chief Financial Officer	March 31, 2016	2,551,569	•	,					•		,							•
	March 31, 2015										٠							٠
Sanjiva Kishore Prasad, Chief Financial Officer	March 31, 2016	2,583,811	•	•					•		•	•		_			•	•
	March 31, 2015	1,293,171												_				٠
Anil Bhandari, Chief Operating Officer	March 31, 2016	•	•	•				•	•		•	•					•	•
	March 31, 2015	3,204,077	٠						٠							_		•
This represents cost of the empkayees deputed by the ultimate holding company i.e. State Bank of holfs. It also includes reimbursement of salaries paid to Key Management Personnel as all of them are on deputation from the bank.	ees deputed by th	e ultimate holc	ling company i	i.e. State Bank c	of India. It also in	ncludes reimbu	rsement of salar	es paid to Key M	anagement Per	sonnel as all of the	m are on deputs	tion from the bank		_	-	-		

Notes to financial statement for the year ended March 31, 2016 Balances outstanding as at year ended

(Amount in Rupees) 149,766,725 Short Term Borrowings Selling and distribution payable 8,166,023 2,158,660 28,428 900,000 8,569,645 Other liability (2,809,000) Provision for Doubtful debts (2,809,000) 2,968,659 Other Receivable 12,832,426 13,130,750 11,176,608 11,069,904 Gratuity fund 275,600,000 87,750,000 69,400,000 158,450,000 189,300,000 324,500,000 Fixed Deposits 2,765,750 2,229,274 7,666,926 11,939,286 23,886,176 18,237,265 287,625,801 25,639,573 11,721,262 135,790,301 5,464,681 9,169,362 Bank balances 4,453,729 103,576,675 3,095,654 2,949 1,344,974 1,303,327 Trade receivable Selling and distribution receivable 82,489,785 10,559,336 2,465,818 687,576 2,204,480 1,235,684 642,588 1,647,039 Interest accrued: March 31, 2016 March 31, 2015 March 31, 2016 March 31, 2015 March 31, 2016 March 31, 2015 March 31, 2015 March 31, 2016 March 31, 2016 March 31, 2015 March 31, 2015 March 31, 2016 Year ended Balances outstanding as at year ended State Bank of Bikaner and Jaipur Name of related party SBI Capital Market Limited Ultimate holding company State Bank of Hyderabad State Bank of Travancore State Bank of Mysore State Bank of Patiala State Bank of India Fellow subsidiaries SBI Life Insurance SBI Mutual Funds Holding company



### 35. Leases

Office premises has been obtained on operating lease. There are no restrictions imposed by the lease agreements and all other lease agreements are cancellable in nature on short term notice.

# 36. Earning per share (EPS)

The following reflects the profit and share data used in the basic and diluted EPS computation :

Net profit for calculation of basic EPS and diluted EPS

Weighted average number of equity shares in calculating basic EPS

March 31, 2016	March 31, 2015
(Rupees)	(Rupees)
(150,066,288)	(175,487,334)
96,875,000	66,909,247

### 37. Previous year figures

Previous year's figures have been regrouped, rearranged and reclassified wherever necessary in order to confirm to the current year's presentation.

For Sorab S. Engineer & Co. For and on behalf of the Board of Directors of

Firm Registration No.: 110417W SBICAP Securities Limited

**Chartered Accountants** 

CA N.D. Anklesaria Varsha Purandare Partner Varsha Purandare Chairman Managing Director Chief Financial Officer Company Secretary

Membership No.: 10250

Mumbai Mumbai

Date: April 22, 2016 Date: April 22, 2016